



A Certified WBE Business Enterprise

301 Baldwin Ave, New Milford, NJ 07646 201.927.7660

CAPABILITIES STATEMENT

COMPANY INFORMATION:

- EIN # 87-4806483
- Certified New Jersey Woman Owned Business Enterprise (WBE)
- Municipal Telecom Consultant: North Wildwood, NJ
- Municipal Telecom Consultant: Wildwood, NJ
- Municipal Telecom Consultant: Belmar, NJ
- Municipal Telecom Consultant: Manchester, NJ
- Municipal Telecom Consultant: Pt. Pleasant Beach, NJ
- Municipal Telecom Consultant: Pt. Pleasant Boro, NJ
- Municipal Telecom Consultant: River Vale, NJ
- Telecom Consultant: Little Egg Harbor Municipal Utilities Authority
- Logo Products Procurement for several charitable organizations

SALES CONTACT: Matt Watkins **Cell:** (201) 927-7660 **Email:** acetecomconsulting@gmail.com

KEY PERSONNEL:

- Andrea Watkins, President
- Matt Watkins, Development Director

SERVICES: ACE Telecom Consulting provides a wide range of telecom-related services:

- 20 Years' Experience in Telecom Management
- 5G Application Review
- Bid-Writing and Submission Analysis
 - o Authoring Bids, Reviewing Submissions, Making Award Recommendations
- Lease Negotiations
 - o Negotiated Over \$300K in Back Rent and New Rent
- Property Management
- Permit Application Review and Approval
 - o Completed More Than 50 Construction Drawing Reviews
- Wireless Construction and Project Management
 - o Oversaw the Installation of 35 Smart Poles
- Ordinance Advisory Services, Drafting Specialty Ordinances (5G)
 - o Helped Several Municipalities Protect Aesthetics in their Public Spaces

ACE Telecom Does More:

- Bags, Pens, Shirts, Hats, Keychains and More!
- Your Entity's Logo or Custom Event Logo
- If You Can Think of It, We can Put Your Logo On It!

NAICS Codes:

541618 Other Management Consulting Services (Telecommunications)

517121 Telecommunications Resellers

531390 Other Activities Related to Real Estate

236220 Commercial and Institutional Building Construction

921190 Other General Government Support

532490 Other Commercial and Industrial Machinery and Equipment Rental and Leasing

541430 Graphic Design Services

SIC Codes:

4812 Radiotelephone Communications

8742 Management Consulting Services

NIGP Codes:

918 95 TELECOMMUNICATIONS CONSULTING

958 89 TELECOMMUNICATIONS MANAGEMENT SERVICES

915 79 TELECOMMUNICATION SERVICES (NOT OTHERWISE CLASSIFIED)

985 69 RADIO AND TELECOMMUNICATIONS EQUIPMENT AND ACCESSORY RENTAL OR LEASE, INCLUDING RADIO TOWERS

951 14 INFRASTRUCTURE, TELECOMMUNICATIONS

037 52 NOVELTIES, PROMOTIONAL AND SPECIALTY PRODUCTS, INCLUDING BIODEGRADABLE

037 78 SOUVENIRS AND PRIZES: PROMOTIONAL, ADVERTISING, ETC.

ACE Telecom Consulting has worked in good faith with several public entities listed above to manage a wide spectrum of telecom services, from Ordinance and Bid Design, to project implementation, to lease resale. We have further consulted on an advisory basis (non-contracted) with several dozen other public entities.