

BID RESULTS

CK09MERCER2017-16 COUNTY FACILITIES AND SYSTEMS REPAIR FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF ONE (1) YEAR WITH THE OPTION TO EXTEND TWO (2) YEARS BASED UPON THE INDEX RATE

BID OPENING DATE: NOVEMBER 28, 2017

| | | | | | |
|---|---|--|--|--|--|
| AWARD MULTIPLE CONTRACTS FOR GENERAL TRADES BASED UPON GRAND TOTAL; AWARD THREE CONTRACTS EACH PER SPECIALIZED TRADE; SUBCONTRACTING PERMITTED; MUST HAVE LICENSES/CERTIFICATIONS IF APPLICABLE; ALL WORK WARRANTED FOR ONE YEAR; MATERIALS: 10% MARKUP UP ON MATERIALS; CONTRACT TERM: ONE (1) YEAR WITH THE OPTION TO EXTEND TWO (2) YEARS BASED UPON THE INDEX RATE | ONE ADDENDUM RELEASED | | | | |
| NUMBER OF RESPONDENTS | 8 | | | | |
| NAME OF BIDDER | GOLDEN CROWN CONTRACTORS, INC. | SCOZZARI BUILDERS INC. | RICASOLI & SANTIN CONTRACTING CO., INC. | IEW CONSTRUCTION GROUP, INC. | GMH CONTRACTING, LLC |
| ADDRESS | 4099 SOUTH BROAD STREET | 1891 NORTH OLDEN AVENUE | 4 FERNDALE AVENUE | 75 SCULPTORS WAY | 5 CHELTEN WAY, BLDG. 15 |
| CITY, STATE, ZIP | YARDVILLE, NJ 08620 | TRENTON, NJ 08638 | MERCERVILLE, NJ 08619 | TRENTON, NJ 08619 | TRENTON, NJ 08638 |
| CONTACT | CHRISTINE LUZZIA-MCGUIRE | LEONARD J.SCOZZARI | ROBERT HEARN JR. | HARRY COLEMAN | ANTHONY GENNIRO |
| TELEPHONE | 609 585 0265 | 609 989 1221 | 609 588 9539 | 609 586 5005 | 609 396 4751 |
| FAX | 609 585 2775 | 609 989 1262 | 609 588 6848 | 609 586 0356 | 609 396 1067 |
| E-MAIL | GOLDENCROWN1978@VERIZON.NET | LSOZZARI@SCOZZARI.COM | BOBHEARNJR@YAHOO.COM | H.COLEMAN@IEWCONSTRUCTION.COM | CUSTOMERSERVICE@GMHASSOCIATES.COM |
| INSURANCE CERTIFICATE | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| INSURANCE AND INDEMNIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EXTEND TO COOP | YES | YES | YES | YES | YES |
| BID BOND | THE GUARANTEE COMPANY OF NORTH AMERICA USA, 10% NTE 20K | AEGIS SECURITY INSURANCE COMPANY 10% NTE 20K | NORTH AMERICAN SPECIALTY INSURANCE COMPANY 10% NTE 20K | LIBERTY MUTUAL INSURANCE COMPANY, 10% NTE 20K | BONDEX INSURANCE COMPANY, 10% NTE 20K |
| ADDENDUM NO. ONE | NOT INCLUDED | | | | |
| CONSENT OF SURETY | MICHELE A. DERY AIF WITH POA | RICHARD V. DOBBS JR AIF WITH POA | JOHN R. WAITE JR. AIF WITH POA | MATTHEW T. BURKE AIF WITH POF | ANTONINA BAGULEY AIF WITH POA |
| THREE REFERENCES AND FIVE YEARS EXPERIENCE | INCLUDED | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| EIC | 27734 EXPIRES 12.15.2020 | REQUIRED IF AWARDED | REQUIRED IF AWARDED | 22219 EXPIRES 12.15.18 | 26111 EXPIRES 2.15.20 |
| NUMBER OF YEARS IN BUSINESS AND NUMBER OF EMPLOYEES | 39 YEARS, 20 | 27 YEARS, 30 | 33 YEARS, 20 | 92 YEARS, 300 | 29 YEARS, 15 |
| ESTIMATING SOFTWARE | RS MEANS | RS MEANS | YES | HCSS | YES |
| PW CONTRACTOR REGISTRATION | 603521 EXPIRES 3.31.18 | 589040 EXPIRES 4.17.18 | 603759 EXPIRES 2.26.18 | 605640 EXPIRES 5.8.18 | 615080 EXPIRES 9.14.18 |
| ELECTRICAL LICENSE/ SUBCONTRACTING ALLOWED | MJF ELECTRICAL CONTRACTOR, LICENSE #34EB01289200 EXPIRES 3.31.18 PW 619432 EXPIRES 11.27.19 | NO BID | CARLIN ELECTRICAL CONTRACTING, LICENSE#34EB0082550 EXPIRES 3.31.18 PW 606323 EXPIRES 1.14.19 | IEW ,LICENSE#34EB01494700 EXPIRES 3.31.18 PW605640 EXPIRES 5.8.18 | GLENN A DOBRON, LICENSE #34EB00754700 EXPIRES 3.31.18 PW 624895 EXPIRES 9.28.19 |
| PLUMBING LICENSE/SUBCONTRACTING ALLOWED | PJM MECHANICAL CONTRACTORS INC., LICENSE #368100669400 EXPIRES 6.30.19 PW 604648 EXPIRES 5.2.18 | NO BID | PIPE CRAFT INC., LICENSE #368101175400 EXPIRES 6.30.19 PW 609932 EXPIRES 4.6.19 | PJM MECHANICAL LICENSE #368100669400 EXPIRES 6.30.19 PW 604648 EXPIRES 5.2.18 | NO BID |
| DEBARRED | NO | NO | NO | NO | NO |
| NEW JERSEY BUSINESS REGISTRATION | OK | OK | OK | OK | OK |
| STOCKHOLDER DISCLOSURE | OK | OK | OK | OK | OK |
| IRAN CERT | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| PREVAILING WAGE CERT | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EQUIPMENT CERT | OK | OK | OK | OK | OK |
| EXHIBIT B | INCLUDED | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| AA201 | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| EXTEND BEYOND 60 DAYS | YES | YES | YES | YES | YES |
| SAFETY CERT | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EXCEPTIONS | NONE | NONE | NONE | NONE | NONE |
| FATAL FLAW | ADDENDUM NO. ONE NOT INCLUDED | | | | |

| BID RESULTS | | | |
|--|--|--|--|
| CK09MERCER2017-16 COUNTY FACILITIES AND SYSTEMS REPAIR FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF ONE (1) YEAR WITH THE OPTION TO EXTEND TWO (2) YEARS BASED UPON THE INDEX RATE | | | |
| BID OPENING DATE: NOVEMBER 28, 2017 | | | |
| AWARD MULTIPLE CONTRACTS FOR GENERAL TRADES BASED UPON GRAND TOTAL; AWARD THREE CONTRACTS EACH PER SPECIALIZED TRADE; SUBCONTRACTING PERMITTED; MUST HAVE LICENSES/CERTIFICATIONS IF APPLICABLE; ALL WORK WARRANTED FOR ONE YEAR; MATERIALS: 10% MARKUP UP ON MATERIALS; CONTRACT TERM: ONE (1) YEAR WITH THE OPTION TO EXTEND TWO (2) YEARS BASED UPON THE INDEX RATE | ONE ADDENDUM RELEASED | | |
| NUMBER OF RESPONDENTS | 8 | | |
| NAME OF BIDDER | TIMOTHY P. BRYAN ELECTRIC CO. INC. | J.H WILLIAMS ENTERPRISES INC. | GARY KUBIAK & SON ELECTRIC, INC. |
| ADDRESS | 1926 CHESTNUT AVE | 231 HAINES DR | 12 SHARON ROAD |
| CITY, STATE, ZIP | TRENTON, NJ 08611 | MOORESTOWN, NJ 08057 | ROBBINSVILLE, NJ 08691 |
| CONTACT | TIMOTHY P. BRYAN SR. | JAMES H. WILLIAMS | GARY KUBIAK, JR. |
| TELEPHONE | 609 393 8325 | 856 793 7114 | 609 259 8600 |
| FAX | 609 393 7931 | 856 222 0071 | 609 259 8606 |
| E-MAIL | TIMBRYAN@BRYANELECTRICCO.COM | MPW@JHWILLIAMSINC.COM | GKU16@AOL.COM |
| INSURANCE CERTIFICATE | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| INSURANCE AND INDEMNIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EXTEND TO COOP | YES | YES | YES |
| BID BOND | OLD REPUBLIC INSURANCE COMPANY 10% NTE \$20K | WESTERN SURETY COMPANY 10% NTE \$20K | SELECTIVE INSURANCE CO. AMERICA 10% NTE \$20K |
| ADDENDUM NO. ONE | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| CONSENT OF SURETY | LISA A. POST AIF WITH POA | RICHARD K. STRONG AIF WITH POA | DAWN M. JONES AIF WITH POA |
| THREE REFERENCES | INCLUDED | INCLUDED | INCLUDED |
| EIC | 25740 EXPIRES 11.15.19 | 54063 EXPIRES 2.15.22 | 9905 EXPIRES 2.15.20 |
| NUMBER OF YEARS IN BUSINESS AND NUMBER OF EMPLOYEES | 37 YEARS, 9 | 16 YEARS, 13 | 28 YEARS, 12 |
| ESTIMATING SOFTWARE | MCCORMICK WIN SYSTEMS | RS MEANS | CONEST INTELLIBID |
| PW CONTRACTOR REGISTRATION | 59900 EXPIRES 4.30.18 | 20496 EXPIRES 11.19.19 | 51999 EXPIRES 5.2.18 |
| ELECTRICAL LICENSE/ SUBCONTRACTING ALLOWED | LICENSE#34EB00622200 EXPIRES 3.31.18 PW 59900 EXPIRES 4.30.18 | MR ELECTRIC LLC LICENSE#34EB01332300 EXPIRES 3.31.18 PW 675583 EXPIRES 2.28.19 | LICENSE#11633 PW 51999 EXPIRES 5.2.18 |
| PLUMBING LICENSE/ SUBCONTRACTING ALLOWED | NO BID | PJM MECHANICAL CONTRACTORS INC. LICENSE #36BI00669400 EXPIRES 6.30.19 PW 604648 EXPIRES 5.2.18 | NO BID |
| DEBARRED | NO | NO | NO |
| NEW JERSEY BUSINESS REGISTRATION | OK | OK | OK |
| STOCKHOLDER DISCLOSURE | OK | OK | OK |
| IRAN CERT | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| PREVAILING WAGE CERT | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EQUIPMENT CERT | OK | OK | OK |
| EXHIBIT B | INCLUDED | INCLUDED | INCLUDED |
| AA201 | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| EXTEND BEYOND 60 DAYS | YES | YES | YES |
| SAFETY CERT | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EXCEPTIONS | NONE | NONE | NONE |
| FATAL FLAW | NO | NO | NO |

CK09MERCER2017-14 COUNTY SYSTEMS AND FACILITIES REPAIR FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF ONE (1) YEAR WITH THE OPTION TO EXTEND TWO (2) YEARS BASED UPON THE INDEX RATE

| TRADE DISCIPLINE | ESTIMATED NUMBER OF HOURS | GOLDEN CROWN CONTRACTORS | | SCOZZARI BUILDERS INC. | | RICASOLI SANTIN | | IEW CONSTRUCTION | | GMH ASSOCIATES | |
|--|---------------------------|--------------------------|----------------------|------------------------|----------------------|--------------------|----------------------|--------------------|----------------------|--------------------|----------------------|
| | | INSERT HOURLY RATE | TOTAL | INSERT HOURLY RATE | TOTAL | INSERT HOURLY RATE | TOTAL | INSERT HOURLY RATE | TOTAL | INSERT HOURLY RATE | TOTAL |
| CARPENTER | 200 | \$ 109.59 | \$ 21,918.00 | \$ 110.00 | \$ 22,000.00 | \$ 108.00 | \$ 21,600.00 | \$ 115.00 | \$ 23,000.00 | \$ 160.00 | \$ 32,000.00 |
| LABORER CLASS A | 600 | \$ 95.00 | \$ 57,000.00 | \$ 91.47 | \$ 54,882.00 | \$ 90.00 | \$ 54,000.00 | \$ 106.00 | \$ 63,600.00 | \$ 160.00 | \$ 96,000.00 |
| IRON WORKER | 200 | \$ 129.00 | \$ 25,800.00 | \$ 132.00 | \$ 26,400.00 | \$ 135.00 | \$ 27,000.00 | \$ 126.00 | \$ 25,200.00 | \$ 160.00 | \$ 32,000.00 |
| WELDER | 100 | \$ 129.00 | \$ 12,900.00 | \$ 132.00 | \$ 13,200.00 | \$ 135.00 | \$ 13,500.00 | \$ 126.00 | \$ 12,600.00 | \$ 160.00 | \$ 16,000.00 |
| EQUIPMENT OPERATOR | 200 | \$ 114.00 | \$ 22,800.00 | \$ 115.00 | \$ 23,000.00 | \$ 120.00 | \$ 24,000.00 | \$ 124.00 | \$ 24,800.00 | \$ 160.00 | \$ 32,000.00 |
| GLAZIER (WINDOWS) | 200 | \$ 118.00 | \$ 23,600.00 | \$ 130.00 | \$ 26,000.00 | \$ 130.00 | \$ 26,000.00 | \$ 130.00 | \$ 26,000.00 | \$ 160.00 | \$ 32,000.00 |
| ALL FENCING INCLUDING WOOD, CHAIN LINK, ALUMINUM, OR PVC | 200 | \$ 113.00 | \$ 22,600.00 | \$ 110.00 | \$ 22,000.00 | \$ 112.00 | \$ 22,400.00 | \$ 126.00 | \$ 25,200.00 | \$ 160.00 | \$ 32,000.00 |
| MATERIAL ALLOWANCE | | | \$ 200,000.00 | | \$ 200,000.00 | | \$ 200,000.00 | | \$ 200,000.00 | | \$ 200,000.00 |
| GRAND TOTAL BID | | | \$ 386,618.00 | | \$ 387,482.00 | | \$ 388,500.00 | | \$ 400,400.00 | | \$ 472,000.00 |
| THE COUNTY WILL AWARD MULTIPLE CONTRACTS PER EACH TRADE DISCIPLINE BELOW. | | | | | | | | | | | |
| ELECTRICIAN | 600 | \$ 132.00 | \$ 79,200.00 | | \$ - | \$ 138.00 | \$ 82,800.00 | \$ 150.00 | \$ 90,000.00 | \$ 160.00 | \$ 96,000.00 |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | NO BID | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 89,200.00 | | \$ 10,000.00 | | \$ 92,800.00 | | \$ 100,000.00 | | \$ 106,000.00 |
| HIGH VOLTAGE ELECTRICIAN | 300 | \$ 132.00 | \$ 39,600.00 | | \$ - | | \$ - | \$ 200.00 | \$ 60,000.00 | | \$ - |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | NO BID | \$ 10,000.00 | NO BID | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 49,600.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 70,000.00 | | \$ 10,000.00 |
| PAINTER | 400 | \$ 110.00 | \$ 44,000.00 | | \$ - | \$ 110.00 | \$ 44,000.00 | \$ 150.00 | \$ 60,000.00 | \$ 160.00 | \$ 64,000.00 |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | NO BID | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 54,000.00 | | \$ 10,000.00 | | \$ 54,000.00 | | \$ 70,000.00 | | \$ 74,000.00 |
| CEMENT MASON | 800 | \$ 114.00 | \$ 91,200.00 | \$ 110.00 | \$ 88,000.00 | \$ 114.00 | \$ 91,200.00 | \$ 150.00 | \$ 120,000.00 | \$ 160.00 | \$ 128,000.00 |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 101,200.00 | | \$ 98,000.00 | | \$ 101,200.00 | | \$ 130,000.00 | | \$ 138,000.00 |
| PLUMBER/PIPEFITTER | 600 | \$ 130.00 | \$ 78,000.00 | | \$ - | \$ 138.00 | \$ 82,800.00 | \$ 150.00 | \$ 90,000.00 | | \$ - |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | NO BID | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 88,000.00 | | \$ 10,000.00 | | \$ 92,800.00 | | \$ 100,000.00 | | \$ 10,000.00 |
| HOURLY RATE: ASBESTOS REMEDIATION AND ABATEMENT UNDER DIRECTION OF COUNTY | 100 | \$ 132.00 | \$ 13,200.00 | | \$ - | | \$ - | \$ 150.00 | \$ 15,000.00 | \$ 160.00 | \$ 16,000.00 |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | NO BID | \$ 10,000.00 | NO BID | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 23,200.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 25,000.00 | | \$ 26,000.00 |
| HOURLY RATE: LEAD REMEDIATION AND ABATEMENT UNDER DIRECTION OF COUNTY | 100 | \$ 132.00 | \$ 13,200.00 | | \$ - | | \$ - | \$ 150.00 | \$ 15,000.00 | \$ 160.00 | \$ 16,000.00 |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | NO BID | \$ 10,000.00 | NO BID | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 23,200.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 25,000.00 | | \$ 26,000.00 |
| HOURLY RATE: MOLD REMEDIATION AND ABATEMENT UNDER DIRECTION OF COUNTY | 100 | \$ 132.00 | \$ 13,200.00 | | \$ - | | \$ - | \$ 150.00 | \$ 15,000.00 | \$ 160.00 | \$ 16,000.00 |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | NO BID | \$ 10,000.00 | NO BID | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 23,200.00 | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 25,000.00 | | \$ 26,000.00 |

CK09MERCER2017-16COUNTY SYSTEMS AND FACILITIES REPAIR FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF ONE (1) YEAR WITH THE OPTION TO EXTEND TWO (2) YEARS BASED UPON THE INDEX RATE

| TRADE DISCIPLINE | ESTIMATED NUMBER OF HOURS | BRYAN ELECTRIC | | J.H WILLIAMS ENTERPRISES INC. | | GARY KUBIAK& SON ELECTRIC, INC. | |
|--|---------------------------|--------------------|----------------------|-------------------------------|----------------------|---------------------------------|----------------------|
| | | INSERT HOURLY RATE | TOTAL | INSERT HOURLY RATE | TOTAL | INSERT HOURLY RATE | TOTAL |
| CARPENTER | 200 | | \$ - | \$ 120.00 | \$ 24,000.00 | | \$ - |
| LABORER CLASS A | 600 | | \$ - | \$ 95.00 | \$ 57,000.00 | | \$ - |
| IRON WORKER | 200 | | \$ - | \$ 185.00 | \$ 37,000.00 | | \$ - |
| WELDER | 100 | | \$ - | \$ 185.00 | \$ 18,500.00 | | \$ - |
| EQUIPMENT OPERATOR | 200 | | \$ - | \$ 135.00 | \$ 27,000.00 | | \$ - |
| GLAZIER (WINDOWS) | 200 | | \$ - | \$ 130.00 | \$ 26,000.00 | | \$ - |
| ALL FENCING INCLUDING WOOD, CHAIN LINK, ALUMINIUM OR PVC | 200 | | \$ - | \$ 120.00 | \$ 24,000.00 | | \$ - |
| MATERIAL ALLOWANCE | | | \$ 200,000.00 | | \$ 200,000.00 | | \$ 200,000.00 |
| GRAND TOTAL BID | | NO BID | \$ 200,000.00 | | \$ 413,500.00 | NO BID | \$ 200,000.00 |

THE COUNTY WILL AWARD MULTIPLE CONTRACTS PER EACH TRADE DISCIPLINE BELOW.

| | | | | | | | |
|--|-----|---------------|---------------------|-----------|----------------------|---------------|---------------------|
| ELECTRICIAN | 600 | \$ 138.94 | \$ 83,364.00 | \$ 125.00 | \$ 75,000.00 | \$ 130.00 | \$ 78,000.00 |
| MATERIAL ALLOWANCE FOR ABOVE | | | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 93,364.00 | | \$ 85,000.00 | | \$ 88,000.00 |
| HIGH VOLTAGE ELECTRICIAN | 300 | | \$ - | \$ 330.00 | \$ 99,000.00 | \$ 170.00 | \$ 51,000.00 |
| MATERIAL ALLOWANCE FOR ABOVE | | NO BID | \$ 10,000.00 | | \$ 10,000.00 | | \$ 10,000.00 |
| TOTAL BID | | | \$ 10,000.00 | | \$ 109,000.00 | | \$ 61,000.00 |
| PAINTER | 400 | | \$ - | \$ 92.00 | \$ 36,800.00 | | \$ - |
| MATERIAL ALLOWANCE FOR ABOVE | | NO BID | \$ 10,000.00 | | \$ 10,000.00 | NO BID | \$ 10,000.00 |
| TOTAL BID | | | \$ 10,000.00 | | \$ 46,800.00 | | \$ 10,000.00 |
| CEMENT MASON | 800 | | \$ - | \$ 125.00 | \$ 100,000.00 | | \$ - |
| MATERIAL ALLOWANCE FOR ABOVE | | NO BID | \$ 10,000.00 | | \$ 10,000.00 | NO BID | \$ 10,000.00 |
| TOTAL BID | | | \$ 10,000.00 | | \$ 110,000.00 | | \$ 10,000.00 |
| PLUMBER/PIPEFITTER | 600 | | \$ - | \$ 128.00 | \$ 76,800.00 | | \$ - |
| MATERIAL ALLOWANCE FOR ABOVE | | NO BID | \$ 10,000.00 | | \$ 10,000.00 | NO BID | \$ 10,000.00 |
| TOTAL BID | | | \$ 10,000.00 | | \$ 86,800.00 | | \$ 10,000.00 |
| HOURLY RATE: ASBESTOS REMEDIATION AND ABATEMENT UNDER DIRECTION OF COUNTY | 100 | | \$ - | \$ 145.00 | \$ 14,500.00 | | \$ - |
| MATERIAL ALLOWANCE FOR ABOVE | | NO BID | \$ 10,000.00 | | \$ 10,000.00 | NO BID | \$ 10,000.00 |
| TOTAL BID | | | \$ 10,000.00 | | \$ 24,500.00 | | \$ 10,000.00 |
| HOURLY RATE: LEAD REMEDIATION AND ABATEMENT UNDER DIRECTION OF COUNTY | 100 | | \$ - | \$ 145.00 | \$ 14,500.00 | | \$ - |
| MATERIAL ALLOWANCE FOR ABOVE | | NO BID | \$ 10,000.00 | | \$ 10,000.00 | NO BID | \$ 10,000.00 |
| TOTAL BID | | | \$ 10,000.00 | | \$ 24,500.00 | | \$ 10,000.00 |
| HOURLY RATE: MOLD REMEDIATION AND ABATEMENT UNDER DIRECTION OF COUNTY | 100 | | \$ - | \$ 145.00 | \$ 14,500.00 | | \$ - |
| MATERIAL ALLOWANCE FOR ABOVE | | NO BID | \$ 10,000.00 | | \$ 10,000.00 | NO BID | \$ 10,000.00 |
| TOTAL BID | | | \$ 10,000.00 | | \$ 24,500.00 | | \$ 10,000.00 |

| BID RESULTS | | |
|--|--|--|
| AB2017-34 ON-CALL SERVICES FOR INSTALLATION, REPLACEMENT AND REPAIR OF GUIDERAIL AT VARIOUS LOCATIONS | | |
| BID OPENING DATE: NOVEMBER 28, 2017 | | |
| NO. OF RESPONDENTS: | 2 | |
| NAME OF BIDDER | J. FLETCHER CREAMER & SON, INC. | M.L. RUBERTON CONSTRUCTION CO., INC. |
| ADDRESS | 101 E. BROADWAY | 1512 MAYS LANDING ROAD |
| CITY, STATE, ZIP | HACKENSACK, NJ 07601 | FOLSOM, NJ 08037 |
| CONTACT | J. FLETCHER CREAMER, JR., CEO | RICHARD M. BERENATO |
| TELEPHONE | 201 488 9800 | 609 561 3800 |
| FAX | 201 488 0587 | 609 567 8349 |
| E-MAIL | BOB.SCHEETZ@JFCSON.US | RICK@RUBERTON.COM |
| INSURANCE AND INDEMNIFICATION | SIGNED AND DATED | SIGNED AND DATED |
| INSURANCE REQUIRED FROM AWARDED VENDOR | YES | YES |
| ADDENDUM NO. ONE | SIGNED AND DATED | SIGNED AND DATED |
| BID GUARANTEE | LIBERTY MUTUAL INSURANCE COMPANY 10% NTE \$20K | UNITED STATES FIRE INSURANCE COMPANY 10% NTE \$20K |
| CONSENT OF SURETY | KELLY O'MALLEY AIF WITH POA | LISA NOSAL AIF WITH POA |
| REFERENCES AND EXPERIENCE | INCLUDED | INCLUDED |
| IRAN CERTIFICATION | SIGNED AND DATED | SIGNED AND DATED |
| PW CONTRACTOR REGISTRATION | 63819 EXPIRES 05.15.18 | 46392 EXPIRES 08.07.19 |
| BIDDER DEBARRED | NO | NO |
| NEW JERSEY BUSINESS REGISTRATION | OK | OK |
| STOCKHOLDER DISCLOSURE | SIGNED AND DATED | SIGNED AND DATED |
| NON-COLLUSION AFFIDAVIT | SIGNED AND DATED | SIGNED AND DATED |
| PREVAILING WAGE CERTIFICATION | OK | OK |
| EQUIPMENT CERT | OK | OK |
| EXHIBIT B | INCLUDED | NOT INCLUDED |
| AA201 | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| SAFETY CERT | SIGNED AND DATED | SIGNED AND DATED |
| YEAR ONE TOTAL COST | \$2,114,725.00 | \$2,189,500.00 |
| YEAR TWO TOTAL EXTENDED PRICE | \$2,199,275.00 | \$2,189,500.00 |
| HOLD PRICING BEYOND 60 DAYS | YES | YES |
| EXCEPTIONS | NONE | NONE |
| FATAL FLAW | NO | NO |

| BID RESULTS | | | | |
|---|--|--|--|--|
| BID OPENING NOVEMBER 29 2017 | | | | |
| CK09MERCER2017-23 TREATED AND UNTREATED ROCK SALT AND SOLAR SALT FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERSON OF TWO YEARS | | | | |
| AWARD TWO (2) YEARS: THE COUNTY SHALL AWARD PRIMARY AND SECONDARY CONTRACTS FOR TREATED AND UNTREATED SALT TO THE LOWEST, RESPONSIVE, RESPONSIBLE BIDDERS; THE COUNTY WILL AWARD ONE CONTRACT FOR SOLAR SALT; ALL AWARDS WILL BE BASED UPON THE TOTAL COST PER TON DELIVERED; DELIVERY FOR MATERIALS SHALL BE F.O.B. DESTINATION; | | | | NO BID: COMPASS MINERALS, 9900 WEST 109TH STREET, OVERLAND PARK, KS 66210 NO BID: CARGILL DEICING TECHNOLOGY 24950 COUNTRY CLUB BLVD, SUITE 450 NORTH OLMSTED, OH 44070 |
| NO. OF RESPONDENTS: | 4 | | | |
| NAME OF BIDDER | MORTON SALT, INC. | ATLANTIC SALT, INC. | THE DETROIT SALT COMPANY | CHEMICAL EQUIPMENT LABS INC. |
| ADDRESS | 444 W. LAKE STREET, SUITE 3000 | 134 MIDDLE STREET, SUITE 210 | 12841 SANDERS | 3920 A. PROVIDENCE RD. |
| CITY, STATE, ZIP | CHICAGO, IL 60606 | LOWELL, MA 01852 | DETROIT, MI 48217 | NEWTOWN SQUARE, PA 19073 |
| CONTACT | ANTHONY T. PATTON, DIRECTOR, U.S. GOVT BULK DEICING SALES & MKTG | JASON ARCHAMBAULT | E. MANOS | JOHN P. MORGAN |
| TELEPHONE | 312 807 2496 | 978 453 4911 | 313 841 5144 | 610 497 9390 |
| FAX | 312 896 9208 | 978 251 8244 | 313 841 1102 | 610 497 9524 |
| E-MAIL | BIIDS@MORTONSALT.COM | JARCHAMBAULT@ATLANTICSALT.COM | SALES@DETROITSALT.COM | JPM@CHEMCALEQUIPMENTLABS.COM |
| PORT LOCATION: PICKUP AVAILABLE | YES | YES | YES | YES |
| ADDRESS | 1121 BORDENTOWN ROAD | 184 MARSH STREET | NO ADDRESS GIVEN | 7900 NORTH RAACLIFF STREET |
| CITY, STATE, ZIP | MORRISVILLE, PA 19067 | PORT NEWARK, NJ 07114 | | BRISTOL, PA 19007 |
| CONTACT FOR ORDERING OF SALT | LISA ORBON | DIANA BANJANY | G. HOPKINS | PAULA TURNBACH |
| ADDRESS | 444 W. LAKE STREET, SUITE 3000 | 561 RICHMOND TERRACE | 12841 SANDERS | 3920 A PROVIDENCE RD |
| CITY, STATE, ZIP | CHICAGO IL, 60606 | STATEN ISLAND, NY 10301 | DETROIT, MI 48217 | NEWTOWN SQUARE, PA 19073 |
| TELEPHONE | 855 665 4540 | 718 816 7200 | 313 841 5144 | 610 497 9390 |
| FAX | 630 214 0725 (ATTN:ROAD SALT DEPT) | 718 981 8420 | 313 841 1102 | 610 497 9524 |
| EMAIL | BUYROADSALT@MORTONSALT.COM | SALTADY@ATLANTICSALT.COM | ORDERS@DETROITSALT.COM | PTURN@CHEMCALEQUIPMENTLABS.COM |
| INSURANCE REQUIRED FROM AWARDED VENDOR | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| INDEMNIFICATION AND INSURANCE REQUIREMENTS | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| NEW JERSEY BUSINESS REGISTRATION | OK | OK | NOT INCLUDED | OK |
| STOCKHOLDER DISCLOSURE | OK | OK | OK | OK |
| EXHIBIT A | INCLUDED | INCLUDED | INCLUDED | INCLUDED |
| IRAN CERTIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EIC | 52685 EXPIRES 4.15.20 | 5836 EXPIRES 10.15.19 | NOT INCLUDED | 56722 EXPIRES 11.15.23 |
| HOLD PRICING BEYOND 60 DAYS | NO | YES | YES | YES |
| EXTEND TO COOP | YES | YES | YES | YES |
| CONTINUITY OF SERVICE | YES, SEE PAGE 59 | YES, SEE PAGE 59 | YES, SEE PAGE 59 | YES, SEE PAGE 59 |
| EXCEPTIONS | NONE | NONE | NONE | NONE |
| FATAL FLAW | NO | NO | NO | NO |

2017 PROPOSAL PAGE FOR TREATED AND UNTREATED ROCK SALT AND SOLAR SALT FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF TWO (2) YEARS

| | MORTON SALT - PRIMARY FOR TREATED/SECONDARY FOR UNTREATED | | | ATLANTIC SALT | | | THE DETROIT SALT COMPANY | | | CHEMICAL EQUIPMENT LABS OF DE INC. - PRIMARY FOR UNTREATED, SOLAR SALT /SECONDARY FOR TREATED | | |
|---|---|-----------------|------------|----------------|-----------------|--------------|--------------------------|-----------------|--------------|---|-----------------|--------------|
| | UNTREATED TONS | TREATED TONS | SOLAR SALT | UNTREATED TONS | TREATED TONS | SOLAR SALT | UNTREATED TONS | TREATED TONS | SOLAR SALT | UNTREATED TONS | TREATED TONS | SOLAR SALT |
| BID OPENING DATE: NOVEMBER 29, 2017 | | | | | | | | | | | | |
| COUNTY OF MERCER: (D.O.T. - 1,500 UNTREATED & 16000 TREATED; P.C. - 600 TREATED AND 500 SOLAR SALT) | 1,500 | 16,600 | 500 | 1,500 | 16,600 | 500 | 1,500 | 16,600 | 500 | 1,500 | 16,600 | 500 |
| COST PER TON DELIVERED | \$ 54.73 | \$ 71.73 | NO BID | \$ 54.84 | \$ 75.00 | \$ 54.84 | \$ 56.21 | \$ 76.81 | \$ 142.71 | \$ 53.99 | \$ 71.79 | \$ 53.99 |
| TOTAL COST *BASIS OF AWARD* | \$ 82,095.00 | \$ 1,190,718.00 | NO BID | \$ 82,260.00 | \$ 1,245,000.00 | \$ 27,420.00 | \$ 84,315.00 | \$ 1,275,046.00 | \$ 71,355.00 | \$ 80,985.00 | \$ 1,191,714.00 | \$ 26,995.00 |
| COST PER TON FOR PICK-UP BY CONTRACTING UNIT | \$ 54.00 | \$ 71.00 | NO BID | \$ 54.84 | \$ 75.00 | \$ 54.84 | \$ 60.00 | \$ 80.00 | \$ 138.00 | \$ 53.99 | \$ 71.79 | \$ 53.99 |
| COUNTY COOPERATIVE MEMBER QUANTITIES | | | | | | | | | | | | |
| CITY OF TRENTON | | 2,840 | | | 2,840 | | | 2,840 | | | 2,840 | |
| EAST WINDSOR, PUBLIC WORKS | 3,600 | | | 3,600 | | | 3,600 | | | 3,600 | | |
| EWING TOWNSHIP | | 500 | | | 500 | | | 500 | | | 500 | |
| HAMILTON TOWNSHIP | 1,000 | 3,000 | | 1,000 | 3,000 | | 1,000 | 3,000 | | 1,000 | 3,000 | |
| HIGHTSTOWN BOROUGH, PUBLIC WORKS | 200 | | | 200 | | | 200 | | | 200 | | |
| HOPEWELL TOWNSHIP (INCLUDES 2,000 TON CONTINGENCY) | 2,000 | 1,000 | | 2,000 | 1,000 | | 2,000 | 1,000 | | 2,000 | 1,000 | |
| LAWRENCE TOWNSHIP | 3,500 | 1,500 | | 3,500 | 1,500 | | 3,500 | 1,500 | | 3,500 | 1,500 | |
| PENNINGTON BOROUGH | | 200 | | | 200 | | | 200 | | | 200 | |
| PRINCETON (INCLUDES 3,000 TON CONTINGENCY) | 1,000 | 4,000 | | 1,000 | 4,000 | | 1,000 | 4,000 | | 1,000 | 4,000 | |
| ROBBINSVILLE TOWNSHIP, PUBLIC WORKS | | 1,400 | | | 1,400 | | | 1,400 | | | 1,400 | |
| WEST WINDSOR TOWNSHIP | 1,000 | 1,500 | | 1,000 | 1,500 | | 1,000 | 1,500 | | 1,000 | 1,500 | |
| WEST WINDSOR/PLAINSBORO SCHOOL DISTRICT | 200 | | | 200 | | | 200 | | | 200 | | |

PROPOSAL RESULTS

RFP2017-04 TITLE INSURANCE SERVICES FOR A PERIOD OF ONE YEAR WITH TWO ONE YEAR OPTIONS TO EXTEND

November 29, 2017

| | | |
|--|--|--|
| AWARD ONE YEAR WITH TWO ONE YEAR OPTIONS BASED UPON THE RATE SCHEDULE SUBMITTED WITH PROPOSAL | | |
| NUMBER OF RESPONDENTS | 2 | |
| NAME OF RESPONDENTS | TWO RIVERS TITLE COMPANY, LLC | WEST JERSEY TITLE AGENCY OF SALEM CO., INC. |
| ADDRESS | 26 AYERS LANE | 15 S. MAIN STREET |
| CITY, STATE, ZIP | LITTLE SILVER, NJ 07739 | WOODSTOWN, NJ 08098 |
| CONTACT | MATTHEW COHEN | JOHN D. BURKE |
| TELEPHONE | 732 747 3615 | 856 769 9500 |
| FAX | 732 747 3616 | 856 769 4546 |
| E-MAIL | MCOHEN@TWRIVERSTITLE.COM | JBURKE@WESTJERSEYTITLE.COM |
| HOLD PRICING IF NOT AWARDED WITHIN 60 DAYS | YES | YES |
| STOCKHOLDER DISCLOSURE | OK | OK |
| SIGNED INDEMNIFICATION CLAUSE | SIGNED AND DATED | SIGNED AND DATED |
| INSURANCE REQUIRED FROM AWARDED VENDOR | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| DISCLOSURE OF POLITICAL CONTRIBUTION | SIGNED, NO CONTRIBUTIONS | SIGNED, NO CONTRIBUTIONS |
| NEW JERSEY BUSINESS REGISTRATION | INCLUDED | INCLUDED |
| IRAN CERTIFICATION | INCLUDED | INCLUDED |
| EXHIBIT A | REQUIRED IF AWARDED | INCLUDED |
| EIC | 45914 EXPIRES 12.15.2024 | 42273 EXPIRES 7.15.2022 |
| NON-COLLUSION AFFIDAVIT | INCLUDED | INCLUDED |
| QUALIFICATION STATEMENT INCLUDED GREEN ACRES GUIDE AND FARMLAND PRESERVATION PROGRAM GUIDELINES | LESLIE TO REVIEW | LESLIE TO REVIEW |
| REFERENCES | INCLUDED | INCLUDED |
| LICENSURE | INCLUDED, LESLIE TO REVIEW | INCLUDED, LESLIE TO REVIEW |
| FATAL FLAW | NONE | NONE |

RFP2017-04 COST PROPOSAL FOR TITLE INSURANCE SERVICES FOR THE COUNTY OF MERCER

| DESCRIPTION | TWO RIVERS | WEST JERSEY | UNIT |
|--|---|--|----------------------------|
| Title Premium | 3.70 ZERO TO 100,000, 2.45 100,001 TO 500K, 1.20 500,001 - 2 MM, 1.00 OVER 2MM | 3.75 ZERO TO 100,000, 2.50 100,000 TO 500,000, 1.50 500,000 TO 2MM, 1.00 OVER 2MM | Rate per \$1000 |
| Survey Endorsement | \$ 25.00 | \$ 25.00 | Each |
| Exam Fee | \$ 95.00 | \$ 100.00 | Each |
| Tax Search | \$ 30.00 | \$ 25.00 | Per lot |
| Patriot Act | \$ 2.00 | \$ 2.00 | Per name searched |
| Upper court search | \$ 25.00 | \$ 25.00 | Each |
| Corporate Searches including good standing and franchise tax | \$ 45.00 | \$ 30.00 | Each |
| Flood search | \$ 10.00 | \$ 10.00 | Each |
| Tidelands search | \$ 30.00 | \$ 25.00 | Each |
| Attendance at Closing | 125.00 PER TRANSACTION | \$ - | Hourly/or Per Diem Specify |
| Filing Notice of Settlement | \$ 20.00 | OK | Each |
| Title Update (from Diversified) | | | |
| Other Endorsements: | ALL ENDORSEMENTS AT FILED RATES | | |
| Specify: | \$ - | SURVEY- \$25 | Each |
| Specify: | \$ - | \$ - | Each |
| Specify: | \$ - | \$ - | Each |
| Miscellaneous other fees: | | | |
| Photo copies | NO CHARGE | NO CHARGE | |
| Recording fees | ACTUAL CHARGE | ACTUAL CHARGE | |

| BID RESULTS | | | | | | |
|--|---|--|--|--|---|--|
| CK09MERCER2017-20 TELECOM CABLE INSTALLATION AND REPAIR FOR THE COUNTY OF MERCER AND COOPERATIVE CONTRACT PURCHASING SYSTEM. | | | | | | |
| BID OPENING DATE: NOVEMBER 30, 2017 | | | | | | |
| AWARD FOR A PERIOD OF TWO YEARS; PREVAILING WAGE JOB. RATES STATED IN SPECIFICATIONS; NO ADDENDA ISSUED | | | | | | |
| NO. OF BIDDERS: | 6 | | | | | |
| NAME OF BIDDER: | NORTHEAST COMMUNICATIONS GROUP, INC. | P.J.T COMMUNICATIONS LLC | CORANET CORPORATION | TELEQUEST COMMUNICATION TECHNOLOGIES, INC. | CTCI | GREEN DIGITAL LLC. |
| ADDRESS | 242 ROUTE 156 | 11 ELIZABETH AVE | 2 WASHINGTON STREET | 776 AMBOY AVENUE | 152 HURON AVE | 2020 SPRINGDALE ROAD SUITE #400 |
| CITY, STATE, ZIP | YARDVILLE, NJ 08620 | WASHINGTON, NJ 07882 | NEW YORK, NY 10004 | EDISON, NJ 08837 | CLIFTON, NJ 07013 | CHERRY HILL, NJ 08003 |
| CONTACT | RYAN OCHS | THERESA VEGA | MICHAEL PROCOPIO | ROBERT DEPALMA | BRIAN TANGORA | PETER CASEY |
| TELEPHONE | 877.499.5886 | 908.963.2130 | 212.635.2770 | 800.259.9980 | 973.594.9500 | 856.204.7336 |
| FAX | 877.999.2232 | 509.352.1272 | | | 973.564.9600 | |
| E-MAIL | RYANO@NCGCOMPANIES.COM | PETEVEGA14@YAHOO.COM | MPROCOPIO@CORANET.COM | SUPPORT@TQUESTINC.COM | BRIAN@CTCTECHNOLOGY.COM | PETE.C@GREENDIGITAL.COM |
| DEBARRED | NO | NO | NO | NO | NO | NO |
| EXTEND TO COOPERATIVE CONTRACT | YES | YES | YES | YES | YES | YES |
| INSURANCE REQUIRED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| INSURANCE AND INDEMNIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| NEW JERSEY BUSINESS REGISTRATION | OK | OK | OK | OK | OK | OK |
| STOCKHOLDER DISCLOSURE | OK | OK | OK | OK | OK | OK |
| IRAN CERTIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EXHIBIT A | OK | OK | OK | OK | OK | OK |
| AA302 FOR EMPLOYEE INFORMATION CERT | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| PUBLIC WORKS CONTRACTOR REGISTRATION | 639911 EXPIRES 07.18.18 | NO | 671398 EXPIRES 06.16.2019 | 672780 EXPIRES 06.23.2018 | 623983 EXPIRES 5.02.2018 | 704710 EXPIRES 11.26.2018 |
| PREVAILING WAGE CERTIFICATION | OK | OK | OK | OK | OK | OK |
| EXECUTIVE ORDER 98-1 | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| HOLD PRICING BEYOND 60 DAYS | YES | YES | YES | YES | YES | YES |
| CONTINUITY OF SERVICE | YES | YES | YES | YES | YES | YES |
| TELECOM TECHNICIAN HOURLY RATE | \$75.00 | \$95.00 | \$82.50 | \$55.00 | \$82.00 | \$95.00 |
| | \$95.00 | | | | \$93.50 | |
| EXCEPTIONS | BID \$75.00 PER HOUR FOR 15 INSTRUMENTS OR LESS AND \$95.00 PER HOUR FOR 16 INSTRUMENTS OR MORE | NONE | BID \$82.50 PER HOUR FOR 15 INSTRUMENTS OR LESS | | BID \$82.00 PER HOUR FOR 15 INSTRUMENTS OR LESS AND \$93.50 PER HOUR FOR 16 INSTRUMENTS OR MORE | |
| FATAL FLAW | NO | PUBLIC WORKS CERTIFICATE REQUIRED AT TIME OF BID | NO | NO | NO | NO |

| BID RESULTS | | | | |
|---|--|---|---|---|
| CK09MERCER2017-19 OFFICE SUPPLIES FOR THE COUNTY OF MERCER AND CO-OP FOR A PERIOD OF TWO YEARS | | | | |
| November 30, 2017 | | | | |
| AWARD FOR TWO YEARS. AWARDED CONTRACTORS WILL PROVIDE A LINK TO THEIR E-CATALOG WITH NET PRICING, BASED UPON SP RICHARDS, UNITED STATIONERS OR EQUIVALENT | | | | |
| NUMBER OF RESPONDENTS | 8 | | | |
| NAME OF BIDDER | B2B SUPPLIES USA LLC DBA PRINTING SUPPLIES USA LLC | OFFICE BASICS, INC. | NASCO EDUCATION, LLC | TERA CONSULTING INC |
| ADDRESS | 466 PLAINSBORO ROAD, SUITE 1237 | 22 CREEK CIRCLE | 901 JAMESVILLE AVENUE | 185 WEST JOHN STREET #7111 |
| CITY, STATE, ZIP | PLAINSBORO, NJ 08536 | BOOTHWYN, PA 19061 | FORT ATKINSON, WI 53538 | HICKSVILLE, NY 11802 |
| CONTACT | LUKE XU | KATHERINE LEIGHTON | DAVE JOHNSON | TERRY ANN POWELL |
| TELEPHONE | 609.372.8366 | 800.541.5855 | 800.558.9595 | 516.732.1888 |
| FAX | 609.228.7579 | 800.255.4049 | 800.372.1236 | 267.750.5970 |
| E-MAIL | SALES@PRINTINGSUPPLIESUSA.COM | KLEIGHTON@OFFICEBASICS.COM | QUOTES@ENASCO.COM | TPowell@TERACONSULTING.COM |
| WILL EXTEND TO COOP MEMBERS | YES | YES | YES | YES |
| INSURANCE REQUIREMENTS | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| IRAN CERTIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| INDEMNIFICATION AND INSURANCE REQUIREMENTS | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| STOCKHOLDER DISCLOSURE | OK | OK | OK | OK |
| NEW JERSEY BUSINESS REGISTRATION | OK | OK | OK | NO |
| EIC | CERT#45807 EXPIRES 12.15.2017 | CERT#26687 EXPIRES 6.15.20 | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| EXECUTIVE ORDER 98-1 | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EXHIBIT A | REQUIRED IF AWARDED | OK | OK | OK |
| HOLD BEYOND 60 DAYS | YES | YES | YES | YES |
| CONTINUITY OF SERVICE | YES | YES | YES | YES |
| EXCEPTIONS | | SEE PAGE 49 | NONE | NONE |
| CATALOG | 171127 UNITED STATIONERS CATALOG | S.P RICHARDS | ART EDUCATION CATALOG, BEST OF EDUCATION CATALOG | 2017 TERR TOWN/ ESSENTANT |
| CONTRACT CONTACT TO ESTABLISH WEB ACCESS | LUKE XU 609.799.3800 WWW.PRINTINGSUPPLIESUSA.COM | KATHERINE HUNTER 610.633.0980 KLEARY@OFFICEBASICS.COM | SEE ATTACHED 856.502.2505 WWW.ENASCO.COM | TERRY ANN POWELL 516.732.1888 TPowell@TERACONSULTING.COM |
| CATEGORIES | INSERT PERCENTAGE (%) DISCOUNT FROM RETAIL OR UPCHARGE TO WHOLESALE (-/+) | INSERT PERCENTAGE (%) DISCOUNT FROM RETAIL OR UPCHARGE TO WHOLESALE (-/+) | INSERT PERCENTAGE (%) DISCOUNT FROM RETAIL OR UPCHARGE TO WHOLESALE (-/+) | INSERT PERCENTAGE (%) DISCOUNT FROM RETAIL OR UPCHARGE TO WHOLESALE (-/+) |
| 1. FURNITURE AND ACCESSORIES | NONE | NONE | NONE | -40% |
| GLOBAL | NONE | 60% | NONE | -40% |
| NON | NONE | 60% | NONE | -40% |
| FURNITURE; ADDITIONAL BRANDS | | | NONE | -40% |
| 2. OFFICE TECHNOLOGY | NONE | NONE | NONE | -38% |
| 3. DELL TONER AND DELL CARTRIDGES | NONE | -2% | NONE | -25% |
| 4. HEWLETT PACKARD TONER AND CARTRIDGES | 44% TONER, 35% INK | INK- 29% DISCOUNT AND LASER CARTRIDGE - 44% DISCOUNT | NONE | -25% |
| 5.OEM TONER AND OEM CARTRIDGES | NONE | SEE EXCEPTIONS | NONE | -25% |
| 6. REMANUFACTURED TONER AND CARTRIDGES | 70% | 68% | NONE | 26% |
| 7. GENERAL OFFICE AND SCHOOL SUPPLIES | NONE | SEE EXCEPTIONS | 15-20% | 46% |
| 8. HOURLY RATE FOR DELIVERY AND SET-UP FOR FURNITURE | NONE | 10 % OF LIST | NOT PROVIDED | PREVAILING WAGE @ \$21.00 |
| EXCEPTIONS | NONE | SEE PAGE 48 | NONE | NONE |
| FATAL FLAW | NO | NO | NO | NO |
| NAME OF BIDDER | SOUTHERN COMPUTER WAREHOUSE, INC. | SAUDER MANUFACTURING CO. | THE OFFICE PAL | W.B MASON |
| ADDRESS | 1395 S MARIETTA PARKWAY, BUILDING 300, SUITE 106 | 930 W BARRER ROAD | P.O. BOX 2 | 59 CENTRE STREET |
| CITY, STATE, ZIP | MARIETTA, GA 30067 | ARCHBOLD, OH 43502 | LAKEWOOD, NJ 08701 | BROCKTON, MA 02303 |
| CONTACT | JULIA STEWART | DANI KING | LATZIE TOBER | LOU ANGELUCCI |
| TELEPHONE | 770.579.8927 | 419.446.4179 | 877.486.0590 EXT 9 | 800.242.5892 EXT 5237 |
| FAX | 877.468.6729 | 419.446.3697 | 732.363.6933 | 866.399.1018 |
| E-MAIL | SCWBIDS@SCW.COM | DANIKING@SAUDEREDUCATION.COM | LATZIE@THEOFFICEPAL.COM | LOUANGELUCCI@WBMASON.COM |
| WILL EXTEND TO COOP MEMBERS | YES | YES | YES | YES |
| INSURANCE REQUIREMENTS | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED | REQUIRED IF AWARDED |
| IRAN CERTIFICATION | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| INDEMNIFICATION AND INSURANCE REQUIREMENTS | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| STOCKHOLDER DISCLOSURE | OK | OK | OK | OK |
| NEW JERSEY BUSINESS REGISTRATION | OK | OK | OK | OK |
| EIC | REQUIRED IF AWARDED | CERT#12476 EXPIRES 03.15.18 | CERT#44526 EXPIRES 04.15.24 | CERT#28060 EXPIRES 4.15.20 |
| EXECUTIVE ORDER 98-1 | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED | SIGNED AND DATED |
| EXHIBIT A | OK | OK | OK | OK |
| HOLD BEYOND 60 DAYS | YES | YES | YES | YES |
| CONTINUITY OF SERVICE | YES | YES | YES | NOT INCLUDED |
| CATALOG NAME | WWW.SCW.COM | SAUDER EDUCATION VOL 171 PRICE BOOK & BUTLER HUMAN SERVICES 2017 CONTRACT PRICE BOOK | UNITED STATIONERS | UNITED CATALOG (ESSENTANT) |
| CONTRACT CONTACT TO ESTABLISH WEB ACCESS | JULIA STEWART 770.579.8927 EXT 242 SCWBIDS@SCW.COM | DANI KING 877.283.3763 EXT 4179 DANIKING@SAUDEREDUCATION.COM | LATZIE TOBER 877.486.0590 EXT 9 LATZIE@THEOFFICEPAL.COM | LOU ANGELUCCI 888.926.2766 EXT 5237 LOUANGELUCCI@WBMASON.COM |
| CATEGORIES | INSERT PERCENTAGE (%) DISCOUNT FROM RETAIL OR UPCHARGE TO WHOLESALE (-/+) | INSERT PERCENTAGE (%) DISCOUNT FROM RETAIL OR UPCHARGE TO WHOLESALE (-/+) | INSERT PERCENTAGE (%) DISCOUNT FROM RETAIL OR UPCHARGE TO WHOLESALE (-/+) | INSERT PERCENTAGE (%) DISCOUNT FROM RETAIL OR UPCHARGE TO WHOLESALE (-/+) |
| 1. FURNITURE AND ACCESSORIES | 0-30% | 52% | NO BID | -36.2% |
| GLOBAL | 0-30% | NO BID | NO BID | -51% |
| NON | 0-30% | NO BID | NO BID | -58.7% |
| FURNITURE BRANDS | 0-30% | NO BID | NO BID | 0 |
| 2. OFFICE TECHNOLOGY | 0-30% | NO BID | NO BID | -45.2% |
| 3. DELL TONER AND DELL CARTRIDGES | 0-30% | NO BID | -10% | -26% |
| 4. HEWLETT PACKARD TONER AND CARTRIDGES | 0-30% | NO BID | -30% | -40.2% |
| 5.OEM TONER AND OEM CARTRIDGES | 0-30% | NO BID | -10% | -26% |
| 6. REMANUFACTURED TONER AND CARTRIDGES | 0-30% | NO BID | -45% | -45.2% |
| 7. GENERAL OFFICE AND SCHOOL SUPPLIES | 0-30% | NO BID | NO BID | -43.6% DISCOUNT |
| 8. HOURLY RATE FOR DELIVERY AND SET-UP FOR FURNITURE | TBD ON A CASE BY CASE BASIS | 8% OF TOTAL NET (MIN \$150) | NONE | \$59.00 |
| EXCEPTIONS | NONE | OK, E CATALOG IS NOT AVAILABLE | NONE | NONE |
| FATAL FLAW | NO | NO | NO | NO |