

<b>REP RESULTS</b>	
<b>CC2017-01B OCCUPATIONAL HEALTH SERVICES</b>	
<b>MARCH 28, 2018</b>	
<b>CONTRACT AWARD: PERIOD OF TWO (2) YEARS WITH THE OPTION TO EXTEND ONE (1) YEAR; AWARD BASED ON ESTABLISHED CRITERIA</b>	
<b>NUMBER OF RESPONDENTS</b>	<b>1</b>
NAME OF BIDDER	ROBERT WOOD JOHNSON UNIVERSITY HOSPITAL AT HAMILTON, INC. OCCUPATIONAL+ CORPORATE HEALTH
ADDRESS	TWO HAMILTON HEALTH PLACE
CITY, STATE, ZIP	HAMILTON, NJ 08690
CONTACT	LAUREN STABINSKY
TELEPHONE	609 631 6886
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WEBSITE OR E-MAIL	<a href="mailto:LAUREN.STABINSKY@RWJBH.ORG">LAUREN.STABINSKY@RWJBH.ORG</a>
INSURANCE CERTIFICATE	REQUIRED IF AWARDED
BUSINESS REGISTRATION	OK
EIC	18621 EXPIRED 3/15/19
EXHIBIT A	REQUIRED IF AWARDED
STOCKHOLDER DISCLOSURE	OK
HOLD PRICING BEYOND 60 DAYS	YES
CONTINUITY OF OPERATION	SEE EMERGENCY PLAN
QUALIFICATION STATEMENT	INCLUDED
KEY PHYSICAN	F. JAVIER VILLOTA, MD
LOCATION OF FACILITY	2 HAMILTON HEALTH PLACE, HAMILTON, NJ 08690
MEDICAL LICENSURE	INCLUDED
OCCUPATIONAL HEALTH BOARD CERTIFIED (PROVIDED IF ONLY BOARD CERTIFIED, NOT REQUIRED)	NO
CLIA CERTIFICATION	31D0122561 EXPIRES 5.7.19
REFERENCES AND 3 YEARS EXPERIENCE, PERSONNEL TO CHECK	INCLUDED
COST PROPOSAL (ATTACHED)	
GRAND TOTAL TWO YEARS	<b>\$534,357.27</b>
OPTION YEAR THREE	<b>\$271,839.43</b>
EXCEPTIONS	<b>NONE; NO BID ON PSYCH SCREENINGS AND EVALUATIONS</b>
FATAL FLAW	NO

ITEM	PROCEDURES	ROBERT WOOD JOHNSON PROPOSAL									DEFINITION
		YEAR ONE ESTIMATE D TESTS/HR	COST PER TEST/HOUR	TOTAL	YEAR TWO ESTIMATE D TESTS/ HOURS	COST PER TEST/HOUR	TOTAL	YEAR THREE ESTIMATE D TESTS/ HOURS	COST PER TEST/HOUR	TOTAL	
1	5 PANEL - 5 Panel Non-DOT Drug Screen	9	\$ 43.20	\$ 388.80	9	\$ 43.42	\$ 390.78	9	\$ 43.85	\$ 394.65	5 panel non federal drug screen
2	5 PANEL - MC CHOOSE 10 PANEL - 5 Panel Non-DOT DS	10	\$ 43.20	\$ 432.00	10	\$ 43.42	\$ 434.20	10	\$ 43.85	\$ 438.50	5 panel non federal drug screen
3	DOT Drug Screen totals	1	\$ 43.20	\$ 43.20	1	\$ 43.42	\$ 43.42	1	\$ 43.85	\$ 43.85	federal drug screen
4	LAB/EKG - MCCOTA PP exam with labs & EKG for Corrections	1	\$ 90.13	\$ 90.13	1	\$ 90.58	\$ 90.58	1	\$ 91.49	\$ 91.49	Academy Clearance physical lab work and ekg
5	LAB/STP - MCCOTA PP exam, labs/stress for Sheriff	9	\$ 320.51	\$ 2,884.59	10	\$ 322.11	\$ 3,221.10	10	\$ 325.33	\$ 3,253.30	Academy clearance for Sheriff stress test and labs
6	PFT - Pulmonary Function Test	1	\$ 63.68	\$ 63.68	1	\$ 64.00	\$ 64.00	1	\$ 64.64	\$ 64.64	Pulm. Function test part of respiratory exam
7	WC02 - MC WC Follow up Visit Paperless	325	\$ 142.00	\$ 46,150.00	324	\$ 142.71	\$ 46,238.04	325	\$ 144.14	\$ 46,845.50	Worker comp. follow up exam
8	WC02 - MCCOTA WC Follow up Visit Paperless	1	\$ 142.00	\$ 142.00	1	\$ 142.71	\$ 142.71	1	\$ 144.14	\$ 144.14	Worker comp follow up exam for MCCOTA
9	WC1 - MC WC Follow up Regular	3	\$ 142.00	\$ 426.00	4	\$ 142.71	\$ 570.84	4	\$ 144.14	\$ 576.56	Worker comp follow up exam
10	WC01 - WC Initial Visit Paperless	1	\$ 228.47	\$ 228.47	1	\$ 229.61	\$ 229.61	1	\$ 231.91	\$ 231.91	Worker comp initial exam
11	WC01 - MC WC Initial Visit Paperless	225	\$ 228.56	\$ 51,426.00	224	\$ 229.70	\$ 51,452.80	225	\$ 232.00	\$ 52,200.00	Worker comp initial exam
12	10 PAN - MC 10 panel send out (use for all MC DS)	76	\$ 43.20	\$ 3,283.20	76	\$ 43.42	\$ 3,299.92	76	\$ 43.85	\$ 3,332.60	10 panel send out drug screen used for all correction randoms
13	10 PAN - MC 10 Panel Instant DS	10	\$ 43.20	\$ 432.00	10	\$ 43.42	\$ 434.20	10	\$ 43.85	\$ 438.50	10 pan. instant drug screen used for all pre employment & RTW
14	12 PANEL - MC 12 panel send out (use for all MC DS)	76	\$ 43.20	\$ 3,283.20	76	\$ 43.42	\$ 3,299.92	76	\$ 43.85	\$ 3,332.60	12 panel send out drug screen used for all correction randoms
15	12 PANEL - MC 12 Panel Instant DS	10	\$ 43.20	\$ 432.00	10	\$ 43.42	\$ 434.20	10	\$ 43.85	\$ 438.50	12 panel instant drug screen used for all pre employment & RTW
16	AFTERHRS - MC DS & BAI afterhours	2	\$ 223.43	\$ 446.86	1	\$ 221.53	\$ 221.53	2	\$ 223.73	\$ 447.50	Afterhours drug screen and BAI post accident or for suspicion
17	BAI - MC BAI NON-DOT	8	\$ 36.00	\$ 288.00	8	\$ 36.18	\$ 289.44	8	\$ 36.54	\$ 292.32	Breath alcohol test - non federal
18	DOIFE - MC DOT Physical Exam	2	\$ 70.21	\$ 140.42	1	\$ 70.56	\$ 70.56	2	\$ 71.27	\$ 142.54	DOT physical exam
19	DSBAT - MC DOT Drug Screen (5 Panel) with DOT BAI	90	\$ 43.20	\$ 3,888.00	90	\$ 43.42	\$ 3,907.80	90	\$ 43.85	\$ 3,946.50	Drug screen and Breath alcohol for DOT exam
20	DSORATE - MC Drug Screen-extended Opiate Panel	12	\$ 43.20	\$ 518.40	13	\$ 43.42	\$ 564.46	13	\$ 43.85	\$ 570.05	extended Opiate panel drug screen used for RTW
21	FCE - MC Functional Capacity Exam	1	\$ 764.17	\$ 764.17	1	\$ 768.00	\$ 768.00	1	\$ 775.68	\$ 775.68	Functional Capacity exam
22	FED - MC Fitness for Duty Exam	22	\$ 91.81	\$ 2,019.82	23	\$ 92.27	\$ 2,122.21	23	\$ 93.19	\$ 2,143.37	Fit for duty exam
23	FLU/VAX - MC Flu vaccine	1	\$ 32.00	\$ 32.00	1	\$ 32.16	\$ 32.16	1	\$ 32.48	\$ 32.48	Influenza vaccine
24	HARCOLL - MC Drug screen by hair collection	1	\$ 63.68	\$ 63.68	1	\$ 64.00	\$ 64.00	1	\$ 64.64	\$ 64.64	Hair sample collection for drug screen
25	HEPBAB - Hepatitis B Surface Antibody Test	1	\$ 25.00	\$ 25.00	1	\$ 25.13	\$ 25.13	1	\$ 25.38	\$ 25.38	Hepatitis B filter
26	HEPBAB - MC Hepatitis B Surface Antibody Test	1	\$ 25.00	\$ 25.00	1	\$ 25.13	\$ 25.13	1	\$ 25.38	\$ 25.38	Hepatitis B filter
27	HONE - NO RID ON PSYCH SCREENINGS AND EVALUATIONS	2	\$ 210.00	\$ 420.00	3	\$ 211.05	\$ 633.15	3	\$ 213.14	\$ 639.48	Hepatitis B vaccine
28	LAB - MC Lab Work	3	\$ 180.00	\$ 540.00	2	\$ 180.90	\$ 361.80	3	\$ 182.71	\$ 548.13	Labs( incl.CBC, Chem 14, exposure filters, academy d. filters, surveillance)
29	LOAEVAL - MC Leave of Absence Evaluation	480	\$ 91.81	\$ 44,068.80	480	\$ 92.27	\$ 44,289.60	480	\$ 93.19	\$ 44,731.20	FMLA review
30	LYMETR - MC Lyme Dis Antibody w/reflex Western Blot	1	\$ 85.00	\$ 85.00	1	\$ 85.43	\$ 85.43	1	\$ 86.28	\$ 86.28	Lyme filter lab test
31	NUCSTRES - MC Nuclear Stress Test	1	\$ 587.92	\$ 587.92	1	\$ 587.92	\$ 587.92	1	\$ 593.70	\$ 593.70	Nuclear Stress test
32	PHYS - MC Resp Clearance - Med examiner office	3	\$ 224.35	\$ 673.05	3	\$ 225.47	\$ 676.41	3	\$ 227.72	\$ 683.16	Respiratory clearance exam for Med. Examiner office
33	PPD - MC PPD	1	\$ 22.00	\$ 22.00	1	\$ 22.11	\$ 22.11	1	\$ 22.33	\$ 22.33	TB skin test
34	PPE - MC PPE (no PPD or Psych)	200	\$ 67.00	\$ 13,400.00	201	\$ 67.34	\$ 13,535.34	201	\$ 68.01	\$ 13,670.01	Pre-employment phy. for positions not needing PPD/Psych
35	PPETPSY - MC PPE with PPD and Psych Eval	7	\$ 78.78	\$ 551.46	8	\$ 79.17	\$ 633.36	8	\$ 79.94	\$ 639.68	Pre-employment phy. for positions needing PPD/Psych eval
36	RT - MC Respirator Fit Test	6	\$ 44.00	\$ 264.00	6	\$ 44.22	\$ 265.32	6	\$ 44.64	\$ 267.84	Respiratory fit test for those using respirators-surveillance
37	RTW - MC Return to Work/Disability Exam	219	\$ 91.81	\$ 20,106.39	218	\$ 92.27	\$ 20,114.86	219	\$ 93.19	\$ 20,408.61	Return to Work exams/Disability exams
38	RTW - MC/BOSS Return to Work	1	\$ 91.81	\$ 91.81	1	\$ 92.27	\$ 92.27	1	\$ 93.19	\$ 93.19	Return to Work used for MCBOSS
39	RTWDS - MC WC Return to Work Drug Screen > 30 days	83	\$ 43.20	\$ 3,585.60	83	\$ 43.42	\$ 3,603.86	83	\$ 43.85	\$ 3,639.55	RTW drug screen only for use when specialist clears Work comp injury
40	WIP - generic - WC Follow up Visit Paperless	9	\$ 142.00	\$ 1,278.00	9	\$ 142.71	\$ 1,284.39	9	\$ 144.14	\$ 1,297.26	Worker Comp follow up exam
41	WIP - HAMTWP WC Follow up Visit Paperless	1	\$ 142.00	\$ 142.00	1	\$ 142.71	\$ 142.71	1	\$ 144.14	\$ 144.14	Worker Comp follow up exam
42	WIP - MC Initial Visit Paperless	8	\$ 228.56	\$ 1,828.48	8	\$ 229.70	\$ 1,837.60	8	\$ 232.00	\$ 1,856.00	Worker Comp initial exam
43	Audiometric Testing	1	\$ 20.00	\$ 20.00	0	\$ 20.10		1	\$ 20.30	\$ 20.30	Audiometric Testing as per Part 16
44	Psychological Screening										Psychological Screening as per Part 23
45	Psychological Screening (Sheriff's Offices, Correction Officers, Park Rangers)										Psychological Screening (Sheriff's Offices, Correction Officers, Park Rangers) as per Part 24
46	Immunizations	28	\$ 78.00	\$ 2,184.00	28	\$ 78.39	\$ 2,194.92	28	\$ 79.17	\$ 2,216.76	Immunizations (inc. Hepatitis A&B, tetanus)
47	X Rays	144	\$ 88.00	\$ 12,672.00	144	\$ 88.44	\$ 12,735.36	144	\$ 89.32	\$ 12,862.08	X Rays - all types
48	Stress test	1	\$ 266.75	\$ 266.75	1	\$ 268.08	\$ 268.08	1	\$ 270.74	\$ 270.74	Stress test - pre-employment/academy clearance
49	Drug screens/BAI's	38	\$ 80.00	\$ 3,040.00	39	\$ 80.40	\$ 3,135.60	39	\$ 81.20	\$ 3,166.80	Drug screens and Breath alcohol testing
50	Labs	25	\$ 150.00	\$ 3,750.00	26	\$ 150.75	\$ 3,919.50	26	\$ 152.26	\$ 3,958.76	Labs( incl.CBC, Chem 14, exposure filters, academy d. filters, surveillance)
51	Resp. Fit Tests	1	\$ 44.00	\$ 44.00	1	\$ 44.22	\$ 44.22	1	\$ 44.64	\$ 44.64	Respiratory fit test for those using respirators-surveillance
52	Physicals	2	\$ 67.00	\$ 134.00	1	\$ 67.34	\$ 67.34	2	\$ 68.01	\$ 136.02	Physical exams - pre-employment
53	Return to Work exams	11	\$ 91.81	\$ 1,009.91	12	\$ 92.27	\$ 1,107.24	12	\$ 93.19	\$ 1,118.28	Return to Work exams/Disability exams
54	Pulm. Function test	3	\$ 63.68	\$ 191.04	3	\$ 64.00	\$ 192.00	3	\$ 64.64	\$ 193.92	Pulm. Function test part of respiratory exam
55	FMLA reviews	8	\$ 91.81	\$ 734.48	8	\$ 92.27	\$ 738.16	8	\$ 93.19	\$ 745.52	FMLA review
56	EKG	2	\$ 35.00	\$ 70.00	2	\$ 35.18	\$ 70.36	2	\$ 35.53	\$ 71.06	EKG - academy clearance/surveillance exam
57	Photobolomy charge	1	\$ 14.55	\$ 14.55	2	\$ 14.62	\$ 29.24	2	\$ 14.77	\$ 29.54	Lab drawing fee
58	Fit for duty exam	1	\$ 91.81	\$ 91.81	1	\$ 92.27	\$ 92.27	1	\$ 93.19	\$ 93.19	Stress for Duty exam
59	Suture Removal of kits	2	\$ 24.25	\$ 48.50	2	\$ 24.37	\$ 48.74	2	\$ 24.61	\$ 49.22	Durable medical equipment
60	Part 3. OSHA Respirator Questionnaire	1	\$ 15.00	\$ 15.00	1	\$ 15.08	\$ 15.08	1	\$ 15.23	\$ 15.23	Refer to Part 3.
61	Part 6. Cast/Prosthesis evaluations	1	\$ 60.00	\$ 60.00	1	\$ 60.30	\$ 60.30	1	\$ 60.90	\$ 60.90	Refer to Part 6.
62	Part 7. Pseudocholinesterase	1	\$ 18.93	\$ 18.93	1	\$ 19.02	\$ 19.02	1	\$ 19.21	\$ 19.21	Refer to Part 7.
63	Part 8. Lyme Antibody Titer for screening	1	\$ 85.00	\$ 85.00	1	\$ 85.43	\$ 85.43	1	\$ 86.28	\$ 86.28	Refer to Part 8.
64	Part 10. Cost of Influenza (County Provided)	1	\$ 16.55	\$ 16.55	1	\$ 16.63	\$ 16.63	1	\$ 16.80	\$ 16.80	Refer to Part 10.
65	Part 14. Medical Report Review	1	\$ 91.81	\$ 91.81	1	\$ 92.27	\$ 92.27	1	\$ 93.19	\$ 93.19	Refer to Part 14.
66	Part 17. Refer to page 44. Hazmat Medical Surveillance	1	\$ 433.11	\$ 433.11	1	\$ 435.28	\$ 435.28	1	\$ 439.63	\$ 439.63	Refer to Part 17.
67	Part 18. Refer to page 45. Hazmat Medical Surveillance	1	\$ 577.45	\$ 577.45	0			1	\$ -	\$ -	Refer to Part 18.
68	Part 19A. Medical Examination	1	\$ 160.39	\$ 160.39	1	\$ 161.19	\$ 161.19	1	\$ 162.80	\$ 162.80	Refer to Part 19A.
68	Part 19B. Chest X-Ray	1	\$ 88.00	\$ 88.00	1	\$ 88.44	\$ 88.44	1	\$ 89.32	\$ 89.32	Refer to Part 19B.
69	Part 20. Medical Surveillance, Temephos	1	\$ 262.00	\$ 262.00	1	\$ 263.31	\$ 263.31	1	\$ 265.94	\$ 265.94	Refer to Part 20.
69	Part 21. Medical Examination DOT	1	\$ 70.21	\$ 70.21							Refer to Part 21.
69	Part 22. Police Academy Physical	1	\$ 170.00	\$ 170.00							Refer to Part 22.
70	Part 23. Refer to page 49. Psychological Screening										Refer to Part 23.
71	Part 24. Refer to page 50. Psychological Screening										Refer to Part 24.
72	Part 25. Refer to page 50. Psychological Fitness for Duty										Refer to Part 25.
73	Consulting Rate Per Hour (INCLUDES SERVICES AS MEDICAL DIRECTOR FOR PUBLIC HEALTH AND BIOTERRORISM PREPAREDNESS/INCS AS REQUIRED)	200	\$ 175.00	\$ 35,000.00	200	\$ 175.00	\$ 35,000.00	200	\$ 180.00	\$ 36,000.00	Consultation rate per hour
GRAND TOTAL FOR TWO YEARS				\$266,874.52			\$267,482.75			\$ 271,446.78	