<table>
<thead>
<tr>
<th>CONTRACT AWARD</th>
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<tbody>
<tr>
<td>CK09MERCER2019-32 TELECOM CABLE INSTALLATION AND REPAIR FOR THE COUNTY OF MERCER AND COOPERATIVE CONTRACT PURCHASING SYSTEM</td>
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<tr>
<td>BID OPENING DATE: JANUARY 08, 2020</td>
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<thead>
<tr>
<th>CONTRACT TERM: FEBRUARY 11, 2020 THROUGH FEBRUARY 10, 2022</th>
<th>RES. NO. 2020-192</th>
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</thead>
<tbody>
<tr>
<td>NAME OF BIDDER:</td>
<td>TELEQUEST COMMUNICATION TECHNOLOGIES, INC.</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>70 MARSH AVE</td>
</tr>
<tr>
<td>CITY, STATE, ZIP</td>
<td>SAYREVILLE, NJ 08872</td>
</tr>
<tr>
<td>CONTACT</td>
<td>ROBERT DEPALMA</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>800.259.9980</td>
</tr>
<tr>
<td>FAX</td>
<td>732.486.3399</td>
</tr>
<tr>
<td>E-MAIL</td>
<td><a href="mailto:RDEPALMA@TQUESTINC.COM">RDEPALMA@TQUESTINC.COM</a></td>
</tr>
<tr>
<td>TELECOM TECHNICIAN HOURLY RATE</td>
<td>$66.00</td>
</tr>
<tr>
<td>EXCEPTIONS</td>
<td>NONE</td>
</tr>
<tr>
<td>FATAL FLAW</td>
<td>NO</td>
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</table>
AWARD OF BID RECEIVED JANUARY 8, 2020 TO MULTIPLE VENDORS FOR TELECOM CABLE INSTALLATION AND REPAIR FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM. TOTAL AMOUNT NOT TO EXCEED $149,000.00. PERIOD: FEBRUARY 11, 2020 THROUGH FEBRUARY 10, 2022 (CK09MERCER2019-32)

WHEREAS, the Mercer County Purchasing Agent has advertised for Telecom cable installation and repair for the County of Mercer and the Cooperative Contract Purchasing System for a period of two (2) years, as authorized by Resolution No. 2018-89, adopted February 8, 2018; and,

WHEREAS, four (4) separate sealed bids were received on January 8, 2020 in connection with the aforementioned services; and,

WHEREAS, the bidders hereinafter designated are the lowest qualified bidders, and each participant of the Mercer County Cooperative Contract Purchasing System will be responsible for their purchase and payment; and,

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<tr>
<th>FREEHOLDER</th>
<th>Aye</th>
<th>Nay</th>
<th>N.V.</th>
<th>Abs.</th>
<th>Res.</th>
<th>Sec.</th>
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<tbody>
<tr>
<td>Cannon</td>
<td>X</td>
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<tr>
<td>Cimino</td>
<td>X</td>
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<tr>
<td>Colavita</td>
<td></td>
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<td>X</td>
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<tr>
<td>Frisby</td>
<td>X</td>
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<tbody>
<tr>
<td>Melker</td>
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<tr>
<td>Walter</td>
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<td>X</td>
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<tr>
<td>Koontz</td>
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<td>✓</td>
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</tbody>
</table>

X—Indicates Vote  Abs.—Absent  N.V.—Not Voting  Res.—Resolution Moved  Sec.—Resolution Seconded
WHEREAS, the bids of the following vendors shall be awarded for the period of February 11, 2020 through February 10, 2022, as follows:

Telequest Communications Technologies Inc.,
70 Marsh Ave
Sayreville, New Jersey 08872

Hourly Rate $66.00

Millennium Communications Group Inc.,
11 Melanie Lane, Unit 13
East Hanover, NJ 07936; and,

Hourly Rate $105.00

WHEREAS, the Chief Financial Officer of Mercer County has certified in writing the availability of funds for the purposes set forth in this Resolution; said certification is on file with the Clerk to the Board and funds for this purpose are contingent upon the inclusion in and adoption of the 2020, 2021, and 2022 Mercer County Budgets; now, therefore,

BE IT RESOLVED, that the County Executive and Clerk to the Board be and are hereby authorized to execute said contracts when presented in a form approved by County Counsel; and,

BE IT FURTHER RESOLVED, that the Clerk to the Board shall forward a copy of this Resolution to the Chief of Information Technology and the Purchasing Department for further distribution.

[Signature]
Clerk to the Board
INTENT
The County of Mercer requests bids based upon time and materials for telecom cable installation and repair work to be performed at any existing County facility and any proposed and/or new County facility. Work shall be issued to the Contractor through sequential work orders for each separate project. The awarded contractor shall provide labor and materials as deemed necessary by the county. Bidders shall provide staffing to accommodate the requirements of the County and Co-op members if extended to the Mercer County Co-op. Bidders shall comply with the New Jersey Public Works Contractor Registration Act and Prevailing Wage Act and bidders must be registered Public Works Contractors at the time of the bid opening.

All work shall be performed in accordance with the following:

Electronic Industry Alliance (EIA)
An association of manufacturers and users that establishes standards and publishes test methodologies in major technical areas: electronic components, consumer electronics, telecommunications, electronic information, and Internet security.

Telecommunications Industry Association (TIA)
TIA represents providers of information and communications technology products and services for the global marketplace through its core competencies in standards development, domestic and international policy advocacy, and facilitating member business opportunities. This body authored the TIA/EIA 568-A “Commercial Building Telecommunications Wiring Standard” in conjunction with EIA.

THE FOLLOWING PREVAILING WAGE RATES APPLY:
Craft: Electrician - Teledata (15 Instruments and Less)
Craft: Electrician - Teledata (16 Instruments or More)

CONTACT:
ANKIT GANDHI, CHIEF OF INFORMATION AND TECHNOLOGY – 609.278.8075
RICHARD CAVALLO, MERCER COUNTY LIBRARY - 609.989.6916
TERRI KICZEK – MERCER COUNTY PROSECUTOR’S OFFICE - 609.278.2795
JOE PIZZA – MERCER COUNTY PARK COMMISSION - 609.303-0709

Mr. Ankit Gandhi, Information Technology Chief, or designee will provide a detailed scope of work for each project to the awarded contractor. The awarded contractor shall be paid for waiting time and transit time from one county facility to the next county facility and all associated project work. Mr.
Gandhi will provide site contact information for each project. Mr. Gandhi and the Park Commission shall make a good faith effort to aggregate the work to four hours daily. The awarded contractor shall provide a proposal costing out the labor, equipment and materials based upon the scope of work.

The contract shall be awarded based upon the all-inclusive hourly rate for normal working hours between 8:30 AM and 4:30 PM and materials shall be reimbursed at fifteen percent (15%) above the wholesale cost to the vendor. The all-inclusive hourly rate shall include labor profit and overhead. All work shall be warranted for a period of one year. Vendors shall have three years' experience working on projects of similar scope and shall provide three references.

**WORK HOURS DEFINED**
The contractor shall provide labor as required during regular hours of 8:30 AM to 4:30 PM and prior to and after hours if required. Overtime and emergency work shall be paid at 1.5 times the regular hourly rate.

**NEW JERSEY PREVAILING WAGE ACT AND PUBLIC WORKS CONTRACTOR REGISTRATION ACT**
Bidders shall comply and adhere to all requirements of the New Jersey Prevailing Wage Act and Public Works Contractor Registration Act. Bidders shall be registered as public works contractors at the time of the bid submission.

**CERTIFIED PAYROLLS**
The awarded contractor shall submit a certified payroll record to the owner within ten (10) days of the payment of wages. The awarded contractor is responsible for obtaining and submitting all subcontractors’ certified payroll records within the aforementioned time period to each County Facility Staff designated for the pertaining project. The contractor shall submit said certified payrolls to the County Facility Staff. It is the contractor's responsibility to obtain any additional copies of the certified payroll form to be submitted by contacting the New Jersey Department of Labor and Workforce Development, Division of Workplace Standards.

**ANTICIPATED SERVICES**
- Pull & terminate CAT5E (or above) and/or fiber cable to user's jacks, cable type to be determined by customer
- Wiring/installation of RJ 11 & RJ 45 Type Jacks, fiber ends for Cisco GBICS
- Trouble-shoot and repair wiring related problems for Cisco VOIP phones, analog lines or fax lines
- Install and connect patch panels, Cisco routers, fiber switches
- EIA/TIA 568A & B type wiring
- Frame Wiring
• CCTV, CATV Wiring
• X-Connect Wiring
• 66 Block Terminations
• 110 Block Terminations
• Provision and mounting of racks and cable managers, if requested as part of a project
• Repair and programming of Panasonic TDA50, TDA100 AND TDA200 systems.
• Exposed cabling that may run along walls and/or ceilings will require flex conduit and/or wire molding as requested by agency.
• Individual cable runs should be installed for each data jack requested.
• Tone and continuity testing of cable and user's jacks
• Upon completion, provide electronic (not hand-written) as-built documentation, if requested as part of a project
• Repair and programming of Panasonic TDA50, TDA100 and TDA200 systems.

The County designee shall approve all materials and supplies for quality assurance.
Material and equipment shall be new, and conform to grade, quality and standards specified.

A proposal for each job request, based upon the labor and the materials to be used, shall be forwarded to the Director of Information Technology or designee for review and approval. All work must be approved by Ankit Gandhi, Chief of Information Technology. Mr. Gandhi may be reached at 609 989 6640.

CONTRACT ADMINISTRATION
The County and awarded contractor shall agree to schedule a contract kick-off meeting to familiarize personnel with the terms and conditions of the contract.

INVOICING
The awarded contractors shall provide detailed invoicing itemizing the rate, materials and fifteen-percent (15%) upcharge for materials. The suppliers invoice shall be submitted with purchase order for final payment.

ADDITIONAL REQUIREMENTS
Awarded contractor must provide site clean-up, job walkthrough for acceptance and creation of “Punch List,” scheduling and implementation of punch list items, final walk through for Acceptance/Sign-off, and Billing in accordance with proposed hourly rate and mark-up. New phone or data jacks must be labeled clearly at both the jacks and in the closet for inspection and the same information are also to be noted on the invoices for validation purposes.
**RESPONSE TIME**
The awarded contractor shall provide a proposal for requested work within five business days from notification by the county. Once approved the contractor shall start the work within one week of said approval. The contractor may schedule the approved work on the same day to maximize their tech’s labor time.

**EMERGENCY WORK**
The contractor must respond to emergency repair calls as requested through the Director of Information Technology and arrive on the site within four (4) hours after notification between the hours of 8:00 A.M. and 4:30 P.M. Monday through Friday.

**PRICING**
The hourly rate provided by bidders shall include full compensation including furnishing all labor, materials, tools, and equipment for performing all the work involved in repair and installation as specified herein.

**QUALITY ASSURANCE**
The quality of work shall be subject to inspection by the County designee. Should it be found that the quality of services/work being performed is not satisfactory, and the requirements of the specifications are not being met on any occasion and if found to be unsatisfactory, work shall performed at no additional cost to the County. Contractor will not be compensated until the work is completed.

**ADDITIONAL WORK**
The contractor shall not begin performing any additional work or special projects without first obtaining written approval from the County of Mercer designee. In the event of additional work and/or special projects, the contractor must present a written proposal to perform the additional work to the County of Mercer designee. The proposal shall provide justification for the necessity of the additional work. The relationship between the additional work and the base contract work must be clearly established by the contractor in its proposal. The contractor’s written proposal must provide a detailed description of the work to be performed broken down by task and subtask.

**EXPERIENCE, REFERENCES, AND BACKGROUND CHECK**
The contractor must have 3 years of experience in installing and repairing telecom/network cables, Centrex, POTS, Digital Trunk, Analog Trunk, and PBX Lines. The contractor must provide three references and a background check for each employee assigned to this contract. Results of the background check
shall be forwarded to the Chief of Information Technology. The County reserves the right to prohibit the contractor’s employee, who fails the background check, to work on certain projects or in certain agencies in the County.

**STAFFING**

Bidders shall provide the names of employees assigned to this contract.

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