## CONTRACT AWARD

**CK09MERCER2019-22 COLLISION REPAIR AND VEHICLE PAINTING FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF TWO (2) YEARS**

**BID OPENING:** SEPTEMBER 27, 2019

<table>
<thead>
<tr>
<th>CONTRACT TERM: NOVEMBER 26, 2019 to NOVEMBER 25, 2021</th>
<th>AWARD A OPTION AND B</th>
<th>AWARD OPTION C</th>
</tr>
</thead>
<tbody>
<tr>
<td>NUMBER OF RESPONDENTS</td>
<td></td>
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</tr>
<tr>
<td>NAME OF BIDDER</td>
<td>ED &amp; GUYS AUTO BODY</td>
<td>HAINESPORT ENTERPRISES, INC.</td>
</tr>
<tr>
<td>ADDRESS</td>
<td>1182 S. OLDEN AVENUE</td>
<td>1466 RT. 38 P.O. BOX 449</td>
</tr>
<tr>
<td>CITY, STATE, ZIP</td>
<td>HAMILTON, NJ 08610</td>
<td>HAINESPORT, NJ 08036</td>
</tr>
<tr>
<td>CONTACT</td>
<td>MARTIN CHELL</td>
<td>THOMAS C. AMENDOLA</td>
</tr>
<tr>
<td>TELEPHONE</td>
<td>609 393 4080</td>
<td>609 267 7392</td>
</tr>
<tr>
<td>FAX</td>
<td>609 393 4083</td>
<td>609 267 3880</td>
</tr>
<tr>
<td>E-MAIL</td>
<td><a href="mailto:edandguys@aol.com">edandguys@aol.com</a></td>
<td><a href="mailto:tomamendola@hotmail.com">tomamendola@hotmail.com</a></td>
</tr>
<tr>
<td>EXCEPTIONS</td>
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<td>NONE</td>
</tr>
<tr>
<td>FATAL FLAW</td>
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</tbody>
</table>
### Option (A) Automobile, Light Truck & Van Repairs. Up to 9,200 GVW

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<tr>
<th></th>
<th>Insert Cost Per Hour</th>
<th>Estimated Hours</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Body Labor and Paint Labor</td>
<td>$26.00</td>
<td>30</td>
<td>$780.00</td>
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<tr>
<td>Mechanical Labor</td>
<td>$26.00</td>
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<td>$260.00</td>
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<tr>
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### Option (B) Medium Duty Truck & Bus Repairs 9,201 to 13,999 GVW

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<tr>
<th></th>
<th>Insert Cost Per Hour</th>
<th>Estimated Hours</th>
<th>Total</th>
<th>Insert Cost Per Hour</th>
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<tr>
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<td></td>
<td><strong>$1,040.00</strong></td>
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### Option (C) Heavy Duty Truck & Bus 14,000 GVW and OVER

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CK09MERCER2019-22 COLLISION REPAIR AND VEHICLE PAINTING FOR THE COUNTY OF MERCER AND THE MERCER COUNTY

The County shall pay list price for all parts. Hours are estimated and the County shall only pay for those actual services rendered.

**ED AND GUYS**

**HAINESPORT**

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AWARD OF BID RECEIVED ON SEPTEMBER 27, 2019 TO MULTIPLE VENDORS FOR COLLISION REPAIRS AND VEHICLE PAINTING FOR THE COUNTY OF MERCER AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM AS PER THE HOURLY RATE FOR BODY LABOR AND PAINT LABOR AND MECHANICAL LABOR. TOTAL AMOUNT NOT TO EXCEED $400,000.00. PERIOD: NOVEMBER 26, 2019 TO NOVEMBER 25, 2021 (CK09MERCER2019-22)

WHEREAS, the Mercer County Purchasing Agent has advertised for bids for collision repairs and vehicle painting for use by the County of Mercer and the Mercer County Cooperative Contract Purchasing System, authorized through Resolution No. 2018-89, adopted February 8, 2018; and,

WHEREAS, four (4) sealed bids were received on September 27, 2019 in connection with the aforementioned services; now, therefore,

WHEREAS, the bidders hereinafter designated are the lowest qualified bidders;

<table>
<thead>
<tr>
<th>FREEHOLDER</th>
<th>Aye</th>
<th>Nay</th>
<th>N.V.</th>
<th>Abs.</th>
<th>Res.</th>
<th>Sec.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cannon</td>
<td>X</td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
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</tr>
<tr>
<td>Colavita</td>
<td></td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Frisby</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Koontz</td>
<td>X</td>
<td></td>
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<td></td>
<td></td>
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</tr>
</tbody>
</table>

X—Indicates Vote  Abs.—Absent  N.V.—Not Voting
Res.—Resolution Moved  Sec.—Resolution Seconded

Clerk to the Board
WHEREAS, the bids received from the following vendors shall be awarded for a period of two (2) years in the total amount of $400,000.00, as follows:

WHEREAS, the bidders hereinafter designated are the lowest qualified bidders;

ED & GUYS AUTO BODY
1182 SOUTH OLDEN AVENUE
HAMILTON, NJ 08610

OPTION (A) AUTOMOBILE, LIGHT TRUCK & VAN REPAIRS: UP TO 9,200 GVW
BODY LABOR AND PAINT LABOR $26.00 PER HOUR
MECHANICAL LABOR $26.00 PER HOUR

OPTION (B) MEDIUM DUTY TRUCK & BUS REPAIRS: 9,201 TO 13,999 GVW
BODY LABOR AND PAINT LABOR $26.00 PER HOUR
MECHANICAL LABOR $26.00 PER HOUR

HAINESPORT ENTERPRISES, INC.
1466 RT. 38 – P.O. BOX 449
HAINESPORT, NJ 08036

OPTION (C) HEAVY DUTY TRUCK & BUS REPAIRS: 14,000 GVW AND OVER
BODY LABOR AND PAINT LABOR $65.00 PER HOUR
MECHANICAL LABOR $70.00 PER HOUR

Clerk to the Board
WHEREAS, funds for the purpose are available in the 2019 Mercer County Budget and are contingent upon the inclusion in and adoption of the 2020 and 2021 Mercer County Budgets; now, therefore,

BE IT FURTHER RESOLVED, that the County Executive and Clerk to the Board be and are hereby authorized to execute said contracts when presented in a form approved by County Counsel; and,

BE IT FURTHER RESOLVED, that the Clerk to the Board shall forward a copy of this Resolution to Insurance and Property Management, Motor Pool, and Mercer County Purchasing Agent for further distribution.

______________________________
Clerk to the Board
The County of Mercer requests bids for Collision Repairs, Bodywork, Vehicle Painting, Frame Repair, and Mechanical Repairs due to collision damage. The County will award contracts for a period of two (2) years. The winning contractors shall be located within a 30 minute commute from 300 Scotch Road, Ewing Township, New Jersey for the convenience of user agencies. The contract shall commence on November 26, 2019. The contract shall be awarded based upon the lowest grand total for body and paint labor plus mechanical labor for each category. The Contract shall consist of three categories as follows:

- Option (A) will cover Automobiles, Light Trucks and Vans
- Option (B) will cover Medium Duty Trucks and Bus Repairs
- Option (C) will cover Heavy Duty Trucks and Bus Repairs

Vendors may bid on option (A) (B) or (C) or all three options. Vendor is required to have five (5) years’ experience and must provide a copy of the New Jersey Motor Vehicle Commission Auto Body License and, if bidding on Option C, the New Jersey Motor Vehicle Commission Heavy Duty Vehicle Endorsement.

Vendors responding to this bid specification must have the facilities and expertise in this type of service to repair damages so that the vehicle will be fully road worthy and the repairs not be apparent when subjected to inspection by the County of Mercer or Coop Members (if vendor extends to COOP Members). If vehicles are not road worthy, contractors shall provide an on-site estimate at no charge to the County.

All broken glass or other non-repairable parts are to be removed and replaced. All colors are to be matched and paint finishes are to show no bubbles, ripples, blisters, etc.

**Basis of Award**

The contract shall be awarded based upon the lowest grand total for body and paint labor plus mechanical labor for each category as referenced on the proposal page. All hours referenced on the proposal page are estimated. The County shall only pay for the actual services rendered. The contract will have three categories: Option A, B, C.

- Option (A) Automobile, Light Truck, and van up to 9,200 GVW.
- Option (B) Medium Duty Truck and Bus 9,201 to 13,999 GVW
- Option (C) Heavy Duty Truck and Bus 14,000 GVW and greater (REQUIRES HEAVY VEHICLE ENDORSEMENT)
**ESTIMATE:** The vendor will supply a computer-generated estimate of the repairs required for vehicle collision repair. This information shall be provided to Real Estate/Risk Manager, Insurance and Property Management and The Motor Pool Manager. This will include, but not be limited to the following information:

- Vehicle owner, name, and address.
- Insurance provider information
- Vehicle information to include Year, Make, Model, VIN#, License Plate, and mileage
- Description of type of work being performed or part being replaced.
- Price for parts
- Labor for parts that are replaced
- A sample estimate form will be included with this bid specification

**PARTS AND LABOR HOURS**

Parts pricing and the number of hours required for job completion will be based on the most current MITCHELL COLLISION ESTIMATING GUIDE and or MOTOR CRASH ESTIMATING GUIDE. The County shall pay list price for all parts. There shall be no markup on parts. The replacement parts will be new Original Equipment Manufacturer parts, unless specified in the estimate. Failure to notify the County of Mercer or Co-op Members of the substitution of new parts with after-market or used parts may be cause to terminate the contract.

**HIDDEN DAMAGE**

During the course of collision repairs, if additional repairs and or parts are needed and were not included in the original estimate, the County of Mercer must be notified. A revised estimate will then be submitted.

**LICENSE**

Vendors must possess a current Auto Body Repair License issued by the State of New Jersey, MOTOR VEHICLE COMMISSION, Auto Body Licensing Unit, P.O. Box 172, 225 East State Street, Trenton, NJ 08666-0172. This license must be valid during the full term of this contract. A COPY OF THIS LICENSE MUST BE INCLUDED WITH THIS BID SPECIFICATION.

Pursuant to N.J.A.C. 13:21-21.2(d), any licensed auto body repair facility that performs auto body repairs to vehicles with a gross vehicle weight of 14,000 pounds or more must also apply for a heavy duty vehicle endorsement in addition to obtaining an auto body repair facility license.
If bidding on Option (C), vendors must possess a current **Heavy Duty Vehicle Endorsement**. The endorsement must be valid during the full term of this contract. **A COPY OF THIS ENDORSEMENT MUST BE INCLUDED WITH THIS BID SPECIFICATION.**

**GUARANTEE**
The successful contractor will guarantee his repairs against any defects in workmanship, cosmetic repairs, and painting will be for a period of one (1) year.

**INSPECTION**
The Motor Pool Manager shall inspect and accept the repairs. If the services are not performed to satisfaction, the vehicle will be returned to the contractor for corrective repair. All corrective repair work will be performed at the expense of the vendor.

**SECURITY**
Vendors must provide a secure storage area or building when in possession of County Vehicles.

**REPAIR TIME**
Vendors must complete repairs within three (3) weeks.

**REFERENCES**
Vendors shall submit three references for fleet collision repair.
AUTOMOTIVE BODY REPAIRS QUESTIONNAIRE

1. How long have you been engaged in the business of collision repair? Provide a copy of the New Jersey Motor Vehicle Commission Auto Body License reflecting five years experience.

__________________________________________________________

2. How many full time employees are currently employed to perform collision repair and painting?

__________________________________________________________

3. Have you contracted for fleet repair before? YES _____ NO_______