

CK09MERCER2019-08B REBID FOR THE PURCHASE OF ONE (1) ARMORED VEHICLE OR EQUIVALENT FOR THE MERCER COUNTY SHERIFF'S OFFICE AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF ONE (1) YEAR

RES#2019-423 PERIOD: SEPTEMBER 9,2019 - SEPTEMBER 8,2020

NAME OF BIDDER	LENCO INDUSTRIES, INC.
ADDRESS	10 BETNR INDUSTRIAL DRIVE
CITY, STATE, ZIP	PITTSFIELD, MA 01201
CONTACT	JAMES J. MASSERY
TELEPHONE	413-443-7359
FAX	413-445-7865
E-MAIL	JMASSERY@LENCOARMOR.COM
EXTEND TO COOP	YES
TOTAL BID AMOUNT	\$ 309,940.49
MANUFACTURER	LENCO INDUSTRIES, INC.
MODEL	FORD
YEAR	2017
DELIVERY DATE	10 MONTHS FROM CONTRACT AWARD
EXCEPTIONS	YES, SHERIFF DEPT TO REVIEW
FATAL FLAW	NO

Approved as to Form and Legality

Date

[Signature]

 County Counsel

.....September.12, 2019.....

AWARD OF BID RECEIVED JULY 16, 2019 TO LENCO INDUSTRIES, INC. FOR THE PURCHASE OF ONE (1) ARMORED VEHICLE OR EQUIVALENT FOR THE MERCER COUNTY SHERIFF'S OFFICE AND THE MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM PERIOD: SEPTEMBER 9, 2019 THROUGH SEPTEMBER 8, 2020. TOTAL AMOUNT NOT TO EXCEED \$309,940.49 (CK09MERCER2019-08B)

WHEREAS, the Mercer County Purchasing Department has advertised for bids for the rebid for the purchase of one (1) armored vehicle or equivalent for the Mercer County Sheriff's Office and the Mercer County Cooperative Contract Purchasing System for a period of one (1) year, as authorized through Resolution No. 2018-89, adopted February 8, 2018; and,

WHEREAS, two (2) sealed bids were received on July 16, 2019 in connection with the aforementioned procurement; and,

WHEREAS, the bid received from Lenco Industries Inc., 10 Betnr Industrial Drive, Pittsfield MA, 01201, shall be awarded for the purchase of one (1) armor vehicle or equivalent for the Mercer County Sheriff's Office for a period of September 8, 2019 through September 9, 2020 in an amount not to exceed \$309,940.49; and,

.....
 Clerk to the Board

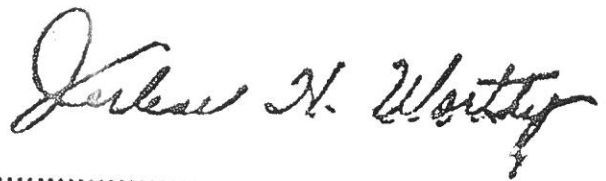
RECORD OF VOTE													
FREEHOLDER	Aye	Nay	N.V.	Abs.	Res.	Sec.	FREEHOLDER	Aye	Nay	N.V.	Abs.	Res.	Sec.
Cannon	X					✓	Melker	X					
Colavita				X			Walter	X					
Frisby		X					Cimino	X				✓	
Koontz		X											

X—Indicates Vote Abs.—Absent N.V.—Not Voting
 Res.—Resolution Moved Sec.—Resolution Seconded

WHEREAS, the Chief Financial Officer of Mercer County has certified in writing the availability of funds for the purposes set forth in this Resolution, said certification is on file with the Clerk to the Board, and funds are available in the 2019 Mercer County Budget and are contingent upon the inclusion in and adoption of the 2020 Mercer County Budget, now, therefore,

BE IT RESOLVED, that the County Executive and Clerk to the Board be and are hereby authorized to execute said contracts when presented in a form approved by County Counsel; and,

BE IT FURTHER RESOLVED, that the Clerk to the Board shall forward a copy of this Resolution to the Mercer County Sheriff's Office and the Mercer County Purchasing Department for further distribution.



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Clerk to the Board

**SPECIFICATIONS FOR REBID TO PURCHASE ONE (1)
MERCER COUNTY SHERIFF'S OFFICE ARMORED VEHICLE**

CONTACT: SHERIFF'S DEPARTMENT- SERGEANT JEREMY STEWART AT (609) 989-6140

The County of Mercer requests bids for the rebid to purchase one (1) Armored Vehicle for the Mercer County Sheriff's Department. All references to brand names shall be interpreted as brand or equivalent. All questions should be directed to the department of Purchasing 609-989-6710 or via email imaldonado@mercercounty.org.

EXCEPTIONS

If bidding an equivalent, provide the manufacturer's published literature and list all exceptions with descriptions of each exception.

Upon delivery, vendors must provide set-up, operating training by an authorized manufacturer's representative and two sets of training manuals as well as one additional day to familiarize personnel in the proper operation, care and maintenance of the equipment delivered as stated in in the specifications.

As this is a cooperative bid, the awarded vendor(s) may provide the equipment herein bid upon to local governmental contracting units located within the County of Mercer without substitution or deviation from specifications, size, features, quality, price or availability as herein set forth. It is understood that orders will be placed directly by the contracting units, subject to the terms of the contract to be awarded by the County of Mercer, and that no additional service or delivery charges will be allowed. References to brand names shall be interpreted as brand or equivalent.

All equipment shall be delivered F.O.B destination with delivery charge included, within 10 months from receipt of purchase order. All equipment shall be delivered as stated.

WARRANTY

The awarded vendor shall provide the warranty as stated in the specifications.

AWARDED CONTRACTOR SHALL PROVIDE OPERATING TRAINING BY AN AUTHORIZED MANUFACTURER'S REPRESENTATIVE UPON DELIVERY.

VENDOR WILL HOLD PRICING FIRM FOR ONE YEAR

YES NO

**SPECIFICATIONS FOR REBID TO PURCHASE ONE (1)
MERCER COUNTY SHERIFF'S OFFICE ARMORED VEHICLE**

QUALITY AND WORKMANSHIP

The design of this specialized vehicle shall embody the latest approved automotive engineering practices. The workmanship shall be of the highest quality in its respective field.

DELIVERY

This vehicle, to ensure proper break in of all components while still under warranty, shall be delivered under its own power. A qualified delivery representative of the bidder shall be present at time of delivery and remain for one additional day to familiarize personnel in the proper operation, care and maintenance of the equipment delivered. **VENDOR MUST DELIVER VEHICLE WITHIN TEN (10) MONTHS FROM RECEIPT OF ORDER.**

TRUCK/CHASSIS

- Base OEM vehicle shall be 2017 or newer, new and unused.
- Wheelbase: Maximum length of 131 inches, Minimum Length 126 inches, Must include drawing that verifies wheel base length.
- Total of 5 doors (2 per side and 1 rear)
- Power brakes w/ 4 wheel anti-lock
- 6 speed Automatic Transmission w/ TorquShift
- Tilt Steering Wheel
- Cruise Control
- 2 Front Seats with Heavy Duty Fabric (Driver Seat Armrest)
- Minimum of a 40 Gallon Armored Fuel Tank
- Rear Doors Can Be Locked Open at 180 or 90 Degrees
- Battle Bolts/Quick Lock-Unlock Dead Bolts on all Doors
- Emergency Exit Door-lock Override
- Forward Opening Front Doors with auto hold out, and foot tap release
(must include video demonstration)
- In dash OEM AM/FM Radio
- Custom made Console
- Cup Holders front and rear
- Multiple Tow/Pull Points on Front and Rear
- Tie Down/Tie off Points in the Interior
- Non-Slip Surface Tape on the Roof

- Exterior Grab Handles on Top and Side
- Extra Wide Running Boards, Side and Rear, made of Mil Spec Steel **(2 crash test photos of commercial vehicle after ramming into running boards is mandatory)**
- Side Running Boards Weight Capacity 3,000lbs individually **(engineering documentation supporting weight capacity mandatory)**
- Rear Running Boards Weight Capacity 2,500 lbs individually **(engineering documentation supporting weight capacity mandatory)**
- Brush/Debris Protection over Headlight Area/does not have to be ballistic protection
- Front Ram Bumper with Locking Storage
- Front and Rear HD Floor Mats
- Minimum of a 5lb Fire Extinguisher
- Armored Vehicle Aberdeen Performance Tested or U.S. equivalent, Minimum 36.8 degree side slope **(must provide documentation)**

- **Armored Vehicle Aberdeen Brake Performance Testing or U.S. Equivalent (must provide documentation)**

Paved surface Requirements

1. 20 mph stopping distance maximum 27.5 feet
2. 40 mph stopping distance maximum 97.5 feet
3. 60 mph stopping distance maximum 230.5 feet

Secondary road requirements

1. 20 mph stopping distance maximum 27.5 feet
2. 30 mph stopping distance maximum 51.5 feet
3. 35 mph stopping distance maximum 83.5 feet

COMPLY: YES _____ NO _____

EXCEPTIONS: _____

BALLISTIC PROTECTION

- .50 Caliber Defeat Capability, Exceeds NIJ IV
- Defeats 10 Rounds .50 cal **(with 3rd party test lab verification document)**
- .5 inch thick Mil Spec Steel Vertical Panels (A46100)
- One Piece Side Walls
- All Windows Exceed NIJ IV, Defeat .50 Caliber and .30 Caliber AP
- Windows 2.5 inches thick (66mm) Maximum Thickness; **Must provide ballistic test lab evidence to defeat (1) 20 mm FSP Artillery Round**
- 2 Piece front Windshield minimum
- All Doors, All Windows Overlapped with .5 inch thick Mil Spec Steel
- Blast Resistant Floor Material, Mil Spec Steel .25 inch minimum
- Fully Armored Hood
- Traditional Opening Hood
- Roof Hatch Opens and closes with One Hand; must be counter balanced **(Must include video demonstration)**
- (13) Total Gun ports (11) minimum must be 7" Vertical for Sighted Fire
- Floor and Fuel Tank minimum .25 inch mil spec steel

COMPLY: YES _____ **NO** _____

EXCEPTIONS: _____

BASE EMERGENCY LIGHTING

- Forward Facing Blue and (1) Forward Facing Red LED's
- Rear Facing Red and (1) Rear Facing Blue LED's
- Wig Wag Headlights Front
- Alternating Lights Rear
- 200 Watt Siren with PA
- Stealth switch to disable brake lights, backup lights

COMPLY: YES _____ **NO** _____

EXCEPTIONS: _____

ADDITIONAL EQUIPMENT

- Diesel V8 Engine
- Rear Crew Area High Capacity Ceiling Mounted AC/Heating system with extra evaporator and compressor, engine driven
- OEM AC/Heat for the front drivers' area
- 4 Wheel Off Road Upgrade with Run Flat Tire Inserts and reinforced suspension components
- Seat Belts on Rear Bench Seats
- Rear Tow Hitch Receiver
- UV Ray Protective Cover (Light Green)

COMPLY: YES _____ NO _____

EXCEPTIONS: _____

ELECTRIC PACKAGE

- Heavy Duty LED Headlights
- Back up Camera with Monitor
- 2 Roof Mounted LED Remote Control Spot Lights
- Radio Prep Package with 800 mhz Police Antenna Mounted to roof and wired into console area
- (8) Interior Red & White Dome Lights for rear passenger area and cab area
- Hydraulic Ram Upgrade with Front Mounted Receiver and Ram Post and Plate
- Intercom System (for monitoring outside ambient noise)
- Low profile scene and lighting package (8 forward and 4 per side wall)
- Heated Windshield upgrade
- Electric Power Winch (adaptable to front and rear)
- Must include video of Hydraulic ram breaching cinderblock wall

- Ram must Store on the Side of the Vehicle

COMPLY: YES _____ NO _____

EXCEPTIONS: _____

PAIN

- Color to be determined
- Chemical Agent Resistant Coating Paint or Lusterless Paint Included
- Extreme Heat Reduction Pkg.

WARRANTY/INSURANCE

- Minimum 3 year Bumper to Bumper Limited Warranty on Chassis
- Minimum 3 year Manufacturer's Parts Warranty
- \$1MM General Liability insurance (including Products Liability coverage) and \$10MM Umbrella Liability coverage

COMPETITION LIMITED TO THE FOLLOWING:

- Competition limited to U.S. manufacturers only, due to ITAR restrictions on importing and exporting armor materials.